



## Quarterly Review 4Q 2021

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This presentation also includes some non-GAAP financial measures. You can find our presentations on the most directly comparable GAAP financial measures calculated in accordance with accounting principles generally accepted in the United States and our reconciliations in our earnings release dated February 17, 2022, which is posted at <a href="https://www.atlasairworldwide.com">www.atlasairworldwide.com</a>.

## **Key Takeaways**

#### SAFETY IS OUR TOP PRIORITY

- Taking every precaution to protect our employees and operations
- Safely supporting our customers and transporting essential goods

#### RECORD BLOCK HOURS, REVENUE AND EARNINGS IN 2021

#### **ACTIVELY MANAGING FLEET**

- All new and incoming 747-8F deliveries placed under long-term agreements
- Expect one new 777-200LRF delivery in late 4Q22 and three more during 2023
- Acquired six 747-400Fs formerly on lease to us
- Purchasing five existing 747-400Fs at lease end

#### POSITIONING ATLAS FOR THE FUTURE

- Focusing on express, e-Commerce and fast-growing markets
- Diversifying customer base and deepening strategic relationships
- Enhanced numerous long-term contracts with valued customers
- New five-year JCBA provides more opportunities for pilots
- Unmatched global operating capabilities and world-class team of employees

#### NEW \$200 MILLION SHARE REPURCHASE AUTHORIZATION

Including \$100 million in accelerated share repurchases



## 4Q21 Highlights

#### **RECORD RESULTS**

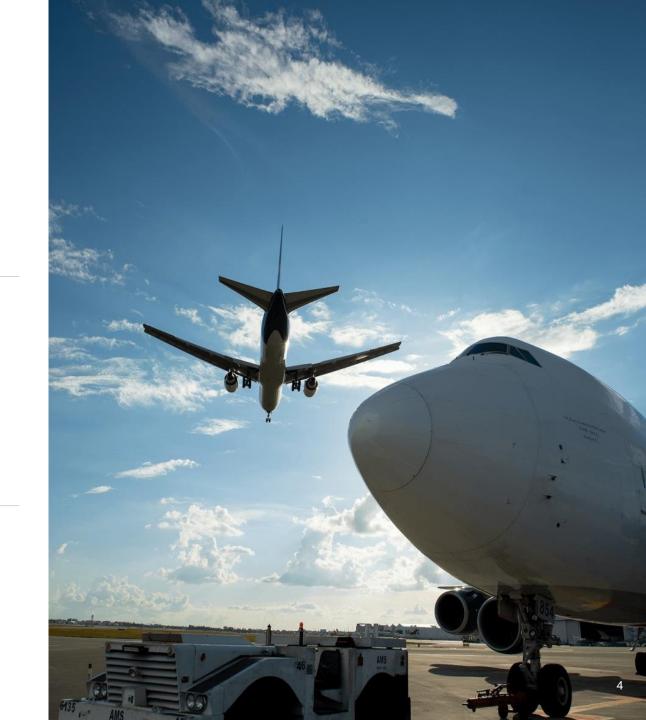
- Strong demand for our aircraft and services
- Ongoing reduction of available capacity in the market
- Continued disruption of global supply chains

#### BENEFITED FROM

- Higher yields
- Increased aircraft utilization
- New and extended long-term customer contracts
- Operating one 747-400F reactivated in 4Q20
- Lower heavy maintenance expense

#### RESULTS REFLECTED

- Higher pilot costs driven by new JCBA
- New competitive pay rates effective September 1, 2021



## **Outlook and Capital Allocation**

#### 1Q22 OUTLOOK

#### Revenue

~\$1.0 billion

#### Adj. EBITDA

Similar to 1Q21 adj. EBITDA of \$181.3 million

#### Adj. Net Income

Similar to 1Q21 adj. net income of \$72.2 million

#### **Block Hours**

~85,000

#### **Maintenance Expense**

~\$130 million

#### 2022 COMMENTARY / KEY ITEMS

Strong airfreight environment and demand for our assets and services

Anticipate capacity on key long-haul cargo trade lanes to remain subdued

Supply chain bottlenecks are driving more airfreight demand

Monitoring developments related to COVID-19 and expect continued expenses

#### **Maintenance Expense**

Similar to 2021

#### **Depreciation/Amortization**

~\$300 million

#### **Core Capex**

~\$135 to \$145 million

#### CAPITAL ALLOCATION STRATEGY

**Balanced approach** 

**Maintain strong balance sheet** 

Invest in our business

Return capital to shareholders

New \$200 million share repurchase authorization, including \$100 million in accelerated share repurchases



## 4Q21 Summary

**BLOCK HOURS** 

91,985

REVENUE

\$1.2B

ADJ. EBITDA\*

\$361.8M

DIRECT CONTRIBUTION

\$365.5M

ADJUSTED NET INCOME\*

**\$211.6** million

REPORTED NET INCOME

\$176.7 million



## 4Q20 vs. 4Q21 Segment Overview

# AIRLINE OPERATIONS REVENUE In \$Millions \$1,125.8



#### DRY LEASING REVENUE

In \$Millions



#### **TOTAL REVENUE**\*

In \$Millions



#### AIRLINE OPERATIONS CONTRIBUTION

In \$Millions



#### DRY LEASING CONTRIBUTION

In \$Millions



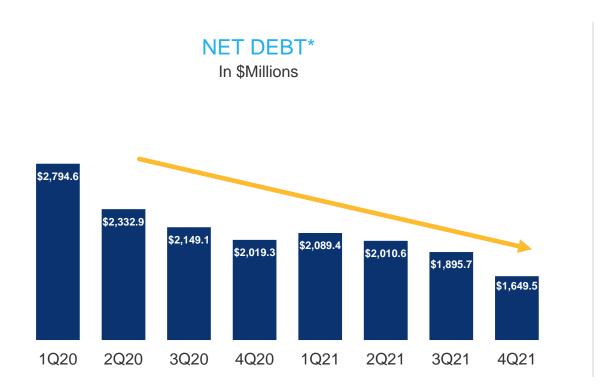
#### **TOTAL CONTRIBUTION**

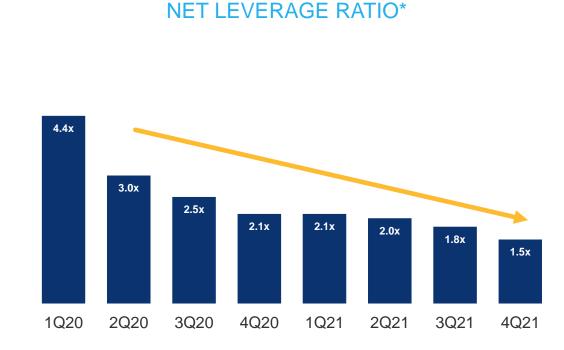
In \$Millions





## Net Debt and Net Leverage Ratio





Debt and finance lease payments of ~\$100 million per quarter



## **Key Takeaways**

#### SAFETY IS OUR TOP PRIORITY

- Taking every precaution to protect our employees and operations
- Safely supporting our customers and transporting essential goods

#### **EXCELLENT PERFORMANCE IN 2021**

Delivered record block hours, record revenue and record earnings

#### MARKET CONDITIONS REMAIN STRONG

- Solid demand for our services and dedicated freighters
- Leveraging competitive advantages to execute on favorable opportunities
- Entering and extending long-term customer contracts

#### NEW \$200 MILLION SHARE REPURCHASE AUTHORIZATION

Including \$100 million in accelerated share repurchases

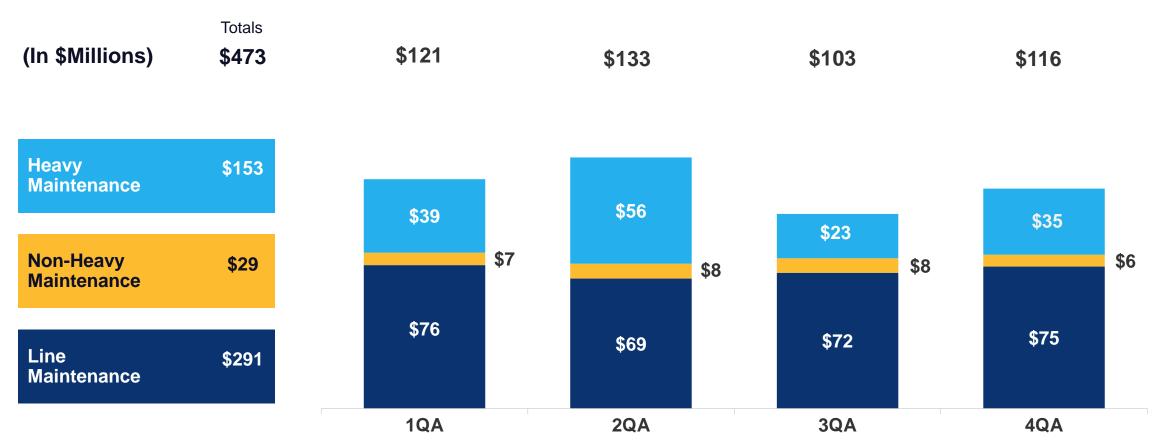
#### VERY WELL POSITIONED FOR THE FUTURE

- Strong balance sheet
- Formidable fleet of aircraft, dedicated and talented team of employees
- Unparalleled network of customers and global operating capabilities





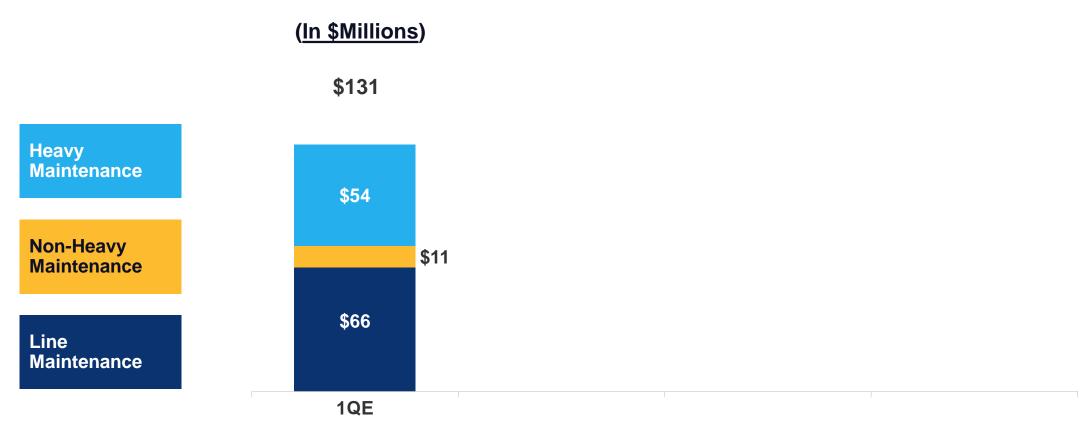
## 2021 Maintenance Expense



- Line maintenance expense increases commensurate with additional block hour flying
- Non-heavy maintenance includes discrete events such as APU, thrust reverser, and landing gear overhauls



## 2022 Maintenance Expense



- Line maintenance expense increases commensurate with additional block hour flying
- Non-heavy maintenance includes discrete events such as APU, thrust reverser, and landing gear overhauls



## Reconciliation to Non-GAAP Measures

(In \$Millions)	1Q20	2Q20	3Q20	4Q20	1Q21	2Q21	3Q21	4Q21
FACE VALUE OF DEBT	\$ 2,530.0	\$ 2,606.4	\$ 2,457.9	\$ 2,399.0	\$ 2,370.6	\$ 2,456.4	\$ 2,431.5	\$ 2,349.1
PLUS: PRESENT VALUE OF OPERATING LEASES	500.2	465.7	420.5	476.6	432.8	314.7	248.3	221.4
TOTAL DEBT	\$ 3,030.2	\$ 3,072.1	\$ 2,878.4	\$ 2,875.6	\$ 2,803.4	\$ 2,771.1	\$ 2,679.8	\$ 2,570.5
LESS: CASH AND EQUIVALENTS	\$ 235.6	\$ 739.2	\$ 729.3	\$ 856.3	\$ 714.0	\$ 760.5	\$ 784.1	\$ 921.0
NET DEBT	\$ 2,794.6	\$ 2,332.9	\$ 2,149.1	\$ 2,019.3	\$ 2,089.4	\$ 2,010.6	\$ 1,895.7	\$ 1,649.5
LTM EBITDAR	\$ 642.2	\$ 789.5	\$ 874.9	\$ 941.1	\$ 998.0	\$ 988.1	\$1,063.6	\$1,135.1
NET LEVERAGE RATIO	4.4x	3.0x	2.5x	2.1x	2.1x	2.0x	1.8x	1.5x





## Thank You







