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### Safe Harbor Statement

This presentation contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 that reflect Atlas Air Worldwide Holdings, Inc.'s (AAWW) current views with respect to certain current and future events and financial performance. Such forward-looking statements are and will be, as the case may be, subject to many risks, uncertainties and factors relating to the operations and business environments of AAWW and its subsidiaries that may cause actual results to be materially different from any future results, express or implied, in such forward-looking statements.

For additional information, we refer you to the risk factors set forth in the documents filed by AAWW with the Securities and Exchange Commission. Other factors and assumptions not identified above are also involved in the preparation of forward-looking statements, and the failure of such other factors and assumptions to be realized may also cause actual results to differ materially from those discussed.

AAWW assumes no obligation to update the statements in this presentation to reflect actual results, changes in assumptions, or changes in other factors affecting such estimates, other than as required by law.

This presentation also includes some non-GAAP financial measures. You can find our presentations on the most directly comparable GAAP financial measures calculated in accordance with accounting principles generally accepted in the United States and our reconciliations in our earnings release dated August 3, 2016, which is posted on our Web site at www.atlasair.com.



### **AAWW** – Key Takeaways



New era of significant business growth and development

Fundamental change in markets served

Strategic long-term relationship with Amazon

Southern Air acquisition

Strong foundation for earnings and cash flow

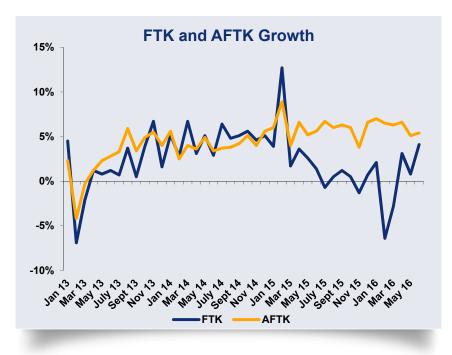
#### Capitalizing on initiatives to drive:

- Value and benefit for customers
- And shareholders

Shaping a Powerful Future



### **Airfreight Demand**

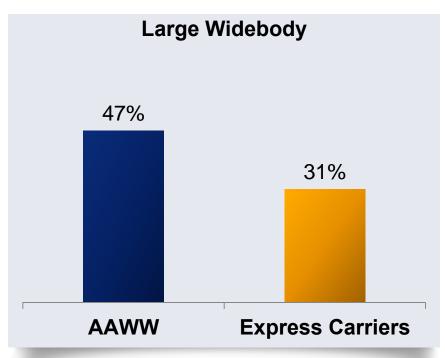


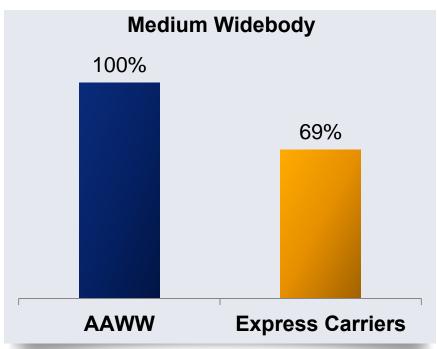




### Our Fleet Is Aligned with the Express Market

#### Atlas Fleet in Express Compared with Express Share of Global Fleet

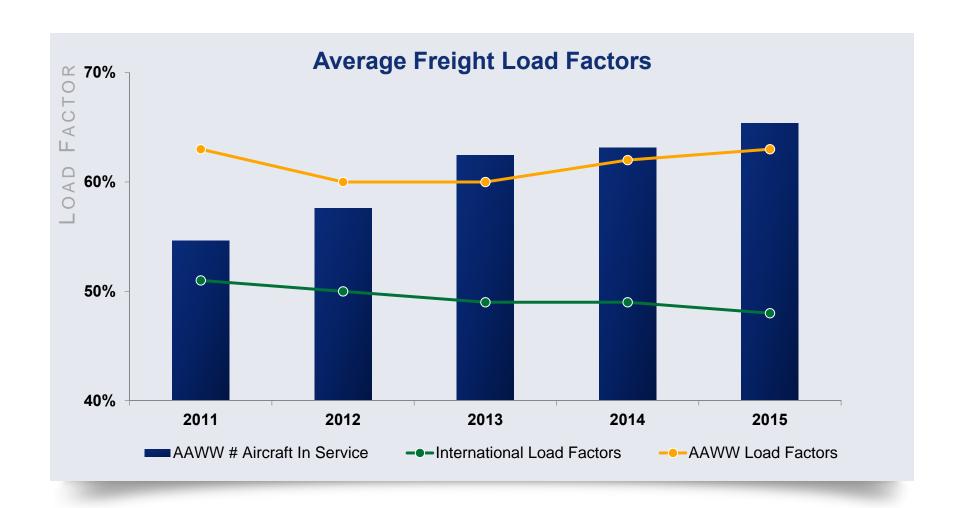




- Total global large widebody freighters:
- rotal global large Widobody Holgittoron
- Total global medium widebody freighters:
- **536** (747s, 777s, MD-11s, DC/MD-10-30s)
- **459** (767s, A300-600Fs, A330-200Fs, A310-200F/300Fs, DC/MD-10-10Fs)



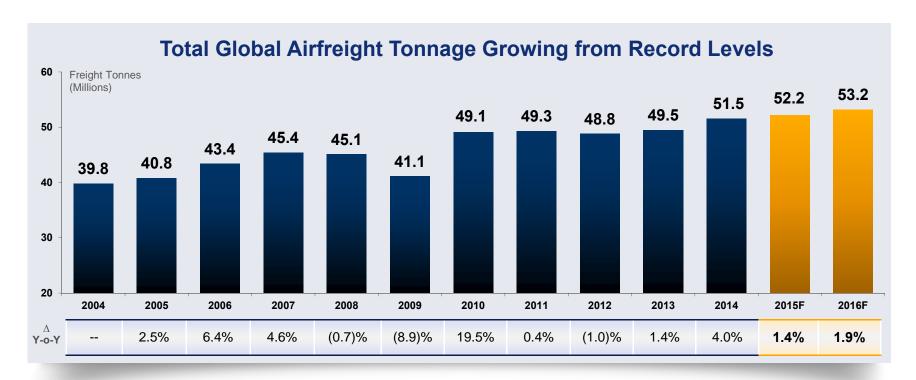
### **Atlas Load Factors Outperforming**





### International Global Airfreight: Annual Growth

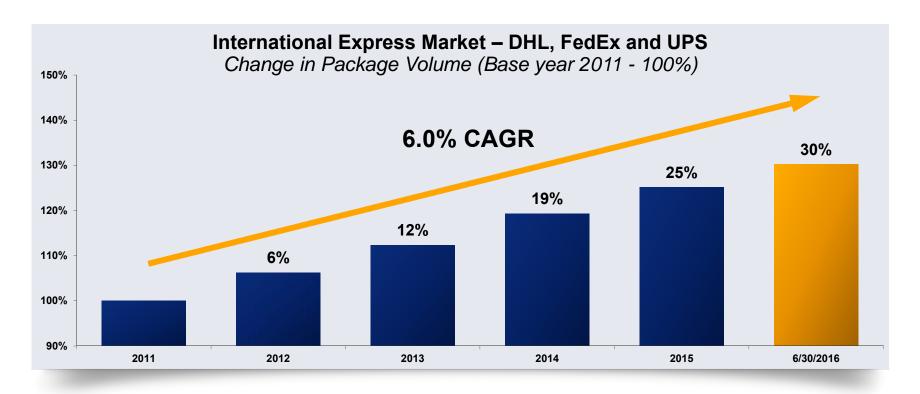
- IATA Total global airfreight tonnage growing from record levels
- IATA International freight tonne kilometers (FTKs) flown up 2.4% in 2015
- IATA 2016 international FTKs to **grow 2.7%**; 2015-2019 **CAGR of 4.0%**





### The Key Underlying Express Market is Growing

- The International Express market is showing robust growth
- 6.0% CAGR since 2011 versus nominal CAGR for international FTKs





### **E-Commerce Projected Growth**





### **Amazon Service**

Strategic long-term relationship

Supporting fast deliveries for Amazon's customers



Amazon granted rights to acquire AAWW equity

- Inherent value creation
- Aligns interests, strengthens long-term relationship

**20 B767-300** converted freighters

First Aircraft for Amazon August 2016

Meaningfully accretive

Agreement provides for **future growth opportunities** 

10-year dry leases, 7- to 10-year CMI

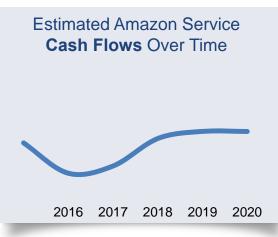


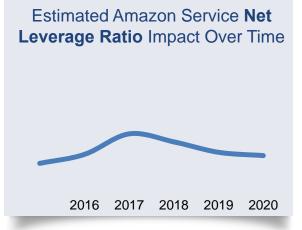
### **Amazon Service – Financial Impact**

Adjusted EPS and Cash Flow contributions to ramp up as aircraft enter service for Amazon

Net Leverage Ratio to increase initially, then decrease over time









### 767-300 Financing

Aircraft acquisitions to be funded with secured aircraft financing and future cash generated from operations

#### Strength of cash flows to enhance financing:

Positive initial reaction

High LTVs

Multiple financing avenues

Low coupons

# By year-end 2018, **20 B767-300 Converted Freighters**





### **Southern Air Acquisition**

#### **Strategically Compelling**

Premier provider of intercontinental and domestic CMI services

#### **Highly Complementary**

- Expands platform into 777 and 737 operations
- Provides access to broadest array of aircraft and operating services

#### All-Cash, Debt-Free

- All-cash, debt-free transaction valued at ~\$107.5 million
- Completed April 7, 2016

#### **Immediately Accretive**

- Immediately accretive to earnings
- Adjusted EBITDA/net income margins in line with AAWW's
- Anticipated to add ~\$100 million in annualized revenues

#### **Foundation for Growth**

- Drives greater diversification, scale and global footprint
- Provides solid foundation for additional growth

Atlas is a more diversified and profitable company, offering customers access to the widest range of modern, efficient aircraft



### **AAWW** – Executing Strategic Plan





### **Our Current Fleet**

### **Total Fleet: 82** Operating Fleet: 73



#### **41 Boeing 747s**

- 10 747-8Fs
- **23** 747-400Fs
- 4 Boeing Large Cargo Freighters (LCFs)
- 4 747-400 passenger



#### 23 Boeing 767/757s

- 17 767-200/300Fs\*
- 5 767-200/300 passenger
- 1 757-200 freighter Titan



#### 7 Boeing 737s

- 5 737-400Fs
- **1** 737-300F Titan
- 1 737-800 passenger Titan



#### **11 Boeing 777s**

- All 777-200LRFs
- 5 CMI
- 6 Titan

...Heading to More than 100 aircraft ...with Over 40 B767s



### **Capital Allocation Strategy**

#### **Balance sheet maintenance**

#### **Business investment**

#### **Share repurchases**

#### 2015-2016 actions:

- Acquiring/converting 20 767-300s for Amazon agreements
- Acquired Southern Air
- Refinanced high-cost 747-400 EETC debt and higher-cost 747-8F term loans
- Acquired 10<sup>th</sup> 747-8F
- Acquired two 767s for Dry Leasing; also operating them in CMI
- Focused on maintaining healthy cash position

#### Repurchased >10% of outstanding stock since 2013

Remaining authority for up to \$25 million





### **AAWW** – Key Takeaways



New era of significant business growth and development

Fundamental change in markets served

Strategic long-term relationship with **Amazon** 

Southern Air acquisition

Strong foundation for earnings and cash flow

#### Capitalizing on initiatives to drive:

- Value and benefit for customers
- And shareholders

Shaping a Powerful Future





#### **Atlas Air Worldwide**



- We manage diverse, complex and time-definite global networks
- We deliver superior performance and value-added solutions across our business segments
- We manage a world-class fleet to service multiple market segments
- We are strategically positioned in a strengthening market and focused on new opportunities to continue to deliver future growth



### **Our Customers Reflect Our Focus on Quality**

### Long-term, profitable relationships

Resilient business model and predictable revenues







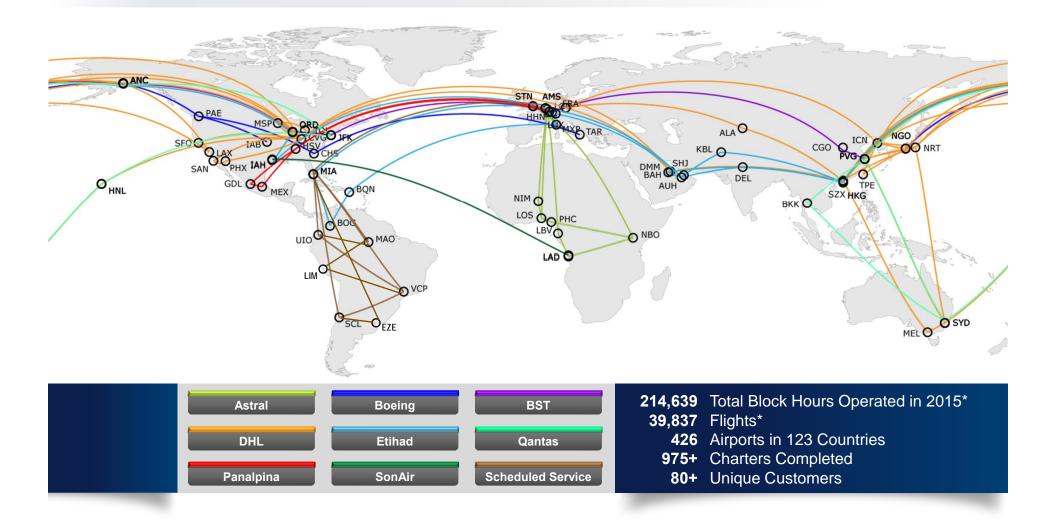


### Our Strengths

- Expanded portfolio of growth-oriented market leaders
- Covering the entire air cargo supply chain
- High degree of customer integration
- Focused on continuous development and growth
- Long-term contractual commitments



### **Global Operating Network - 2015**



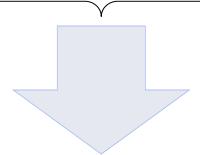


<sup>\*</sup> Totals including Southern Air. AAWW 2015 block hours: 178,060; flights: 32,506

### Reducing Leverage...

2.25% Convertible Notes to retire 8.1% debt

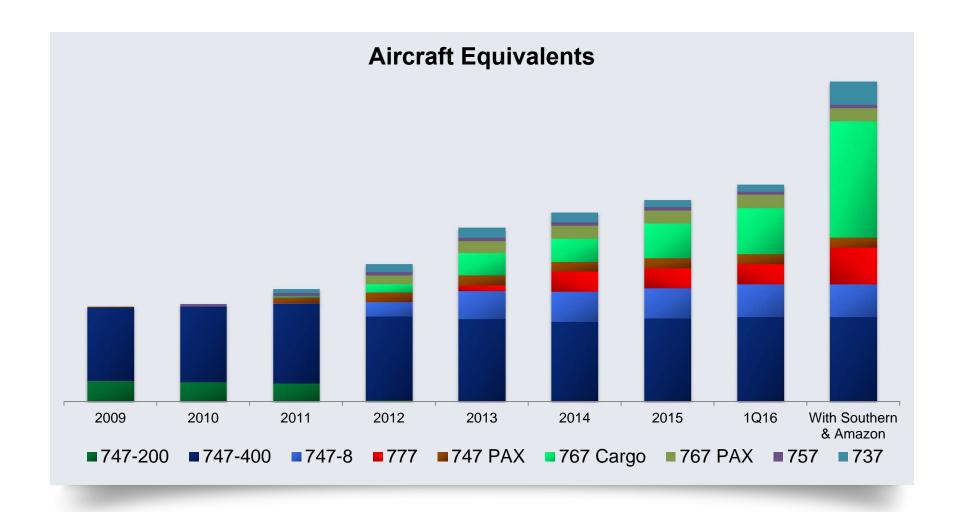
Refinanced two 747-8F loans from 6.37% to 3.53%



- Reduce aircraft ownership costs
- Enhance cash flows
- Increase fleet flexibility
- Are immediately accretive to adjusted EPS

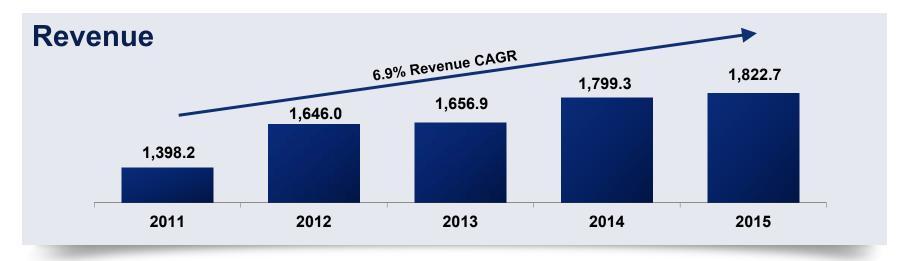


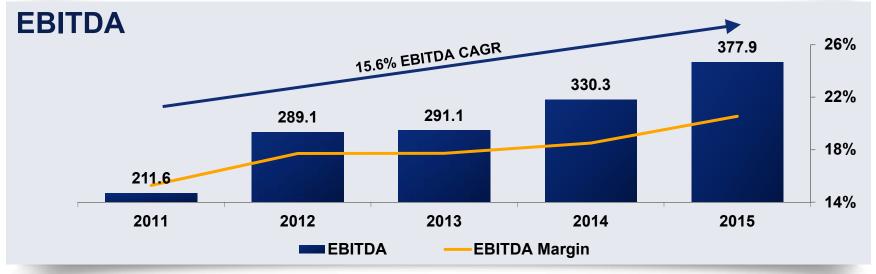
### While Diversifying Our Fleet...





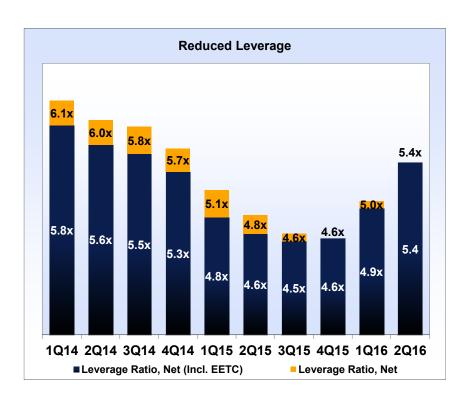
### And Growing Revenue and EBITDA...

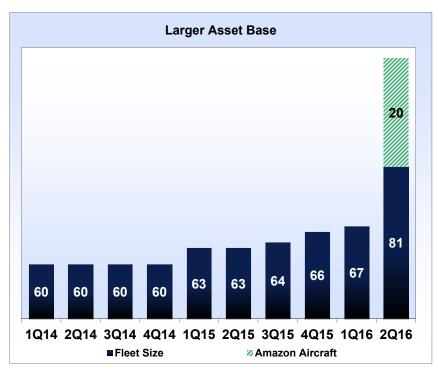






### ... Has Strengthened the Balance Sheet





Expect to pay down ~\$40 million of debt per quarter for the remainder of 2016





### Our Vision

# To be our customers' most trusted partner

### Our Mission

To leverage our core competencies and organizational capabilities



### **2016 Objectives**

- Achieve earnings goals
- Deliver superior service quality
- Maximize business opportunities
- Implement Amazon service
- Integrate Southern Air
- Realize Continuous Improvement



In other words... **Drive Value for Shareholders** 



### **1H16 Summary**

Income from continuing ops \$21.4 million, diluted EPS of \$(0.24)

 Reflects impact of warrant accounting and transaction-related expenses

Adjusted income from continuing ops\* \$27.9 million, adjusted diluted EPS of \$1.11

- Southern Air contribution
- Increased military cargo/pax demand
- Slower general commercial cargo
- Crew costs related to fleet growth initiatives
- Initial startup expenses for Amazon 767 service





### 2016 Framework

Business momentum, 2015 initiatives provide foundation for meaningful earnings and cash flow

Consistent with prior outlook, expect base business growth versus 2015:

 Before expected 2016 impact from Amazon startup expenses/Southern operations and 2015 port-congestion-related earnings

## **Including startup expenses and warrant impact for Amazon service**

 2016 adjusted EPS expected to be lower than 2015 adjusted EPS of \$5.01 by a high-single-digit percentage Seasonal business, slightly more than three-quarters of earnings generated in second half of the year

### Block Hours including Southern Air to increase ~20% over 2015

- About 75% of total in ACMI
- Balance in Charter

#### **Including Southern Air:**

■ Maintenance expense: ~\$200 million

Depreciation/amortization: ~\$145 million

■ Tax rate: ~31%

■ Core capex: ~\$62 to \$67 million



### **Global Airfreight Drivers**

#### Market Size

Airfreight share: 1.5-2.5% global volume, 35% global value

#### **Products**

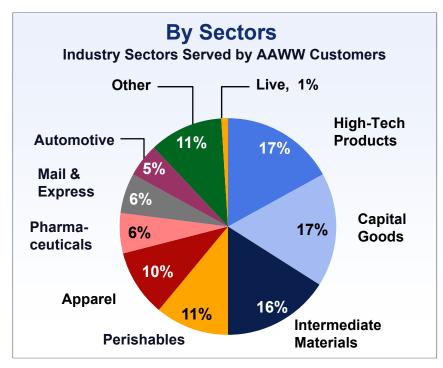
High-value, time-sensitive items; items with short shelf lives

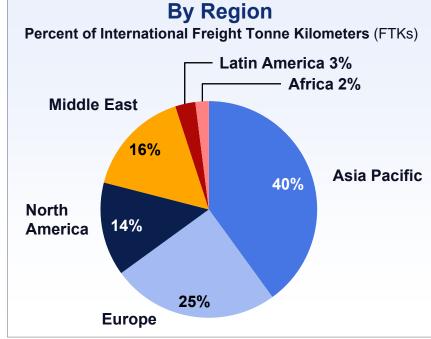
#### Strategic Choice

Products/supply chains with just-in-time delivery requirements

# Specialty Consideration

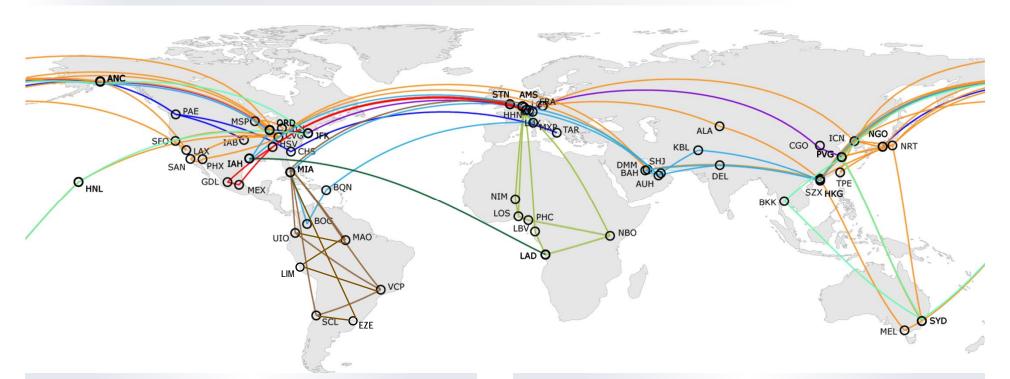
Products with significant security considerations







### **Delivering Value to the General Air Cargo Market**



### **Today**

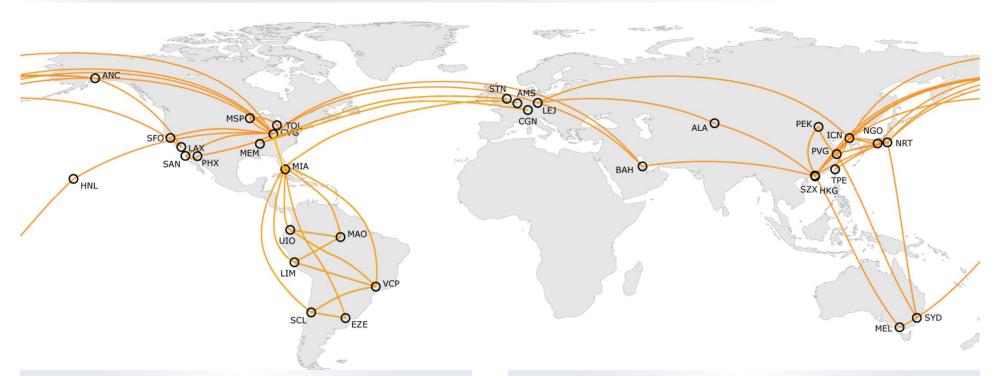
- Largest ACMI / CMI / Charter footprint
- Multiple aircraft platforms
- Expanded our position on five continents

#### **Opportunity**

- Continued ACMI / CMI outsourcing by airlines, integrators, forwarders and shippers
- Growth, particularly regarding 777, 767 and 737
- Customer efficiency challenges will drive growth



### **Delivering Value to the Express Market**



### **Today**

- ACMI, CMI and dry-leasing solutions
- Multiple aircraft platforms
- Operating on five continents

#### **Opportunity**

- Expanding all products and services
- Increasing fleet count
- Expanding in fast-growing economies



### **Delivering Value to E-Commerce Market**



### **Today**

- ACMI, CMI and dry-leasing solutions
- Multiple aircraft platforms (747, 777, 767, 757, 737)
- Operating on five continents

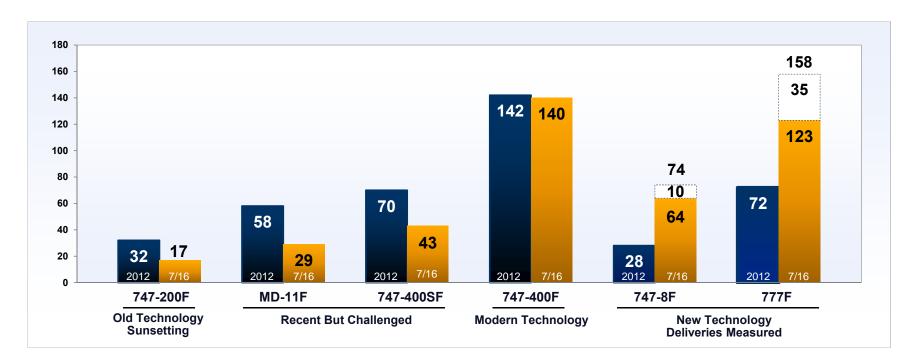
#### **Opportunity**

- Very high growth rate with low penetration
- Large scale expansion opportunity across several aircraft platforms
- Expanding in fast-growing economies



### **Large Freighter Supply Trends**

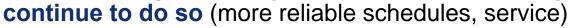
- Projected production capacity will grow in line with forecast long-term demand growth of ~4%
- Older technology is nearly gone
- MD-11F and 747-400 converted freighter fleets are shrinking
- Large wide-body freighters will continue to dominate the major trade lanes
- Belly capacity cannot displace freighters

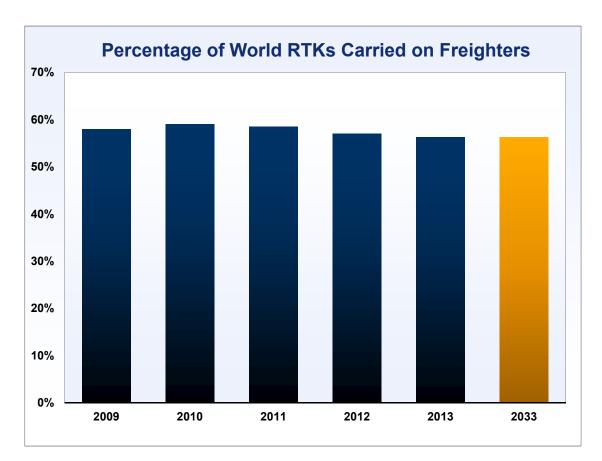




### Main Deck to Belly?

Main deck freighters carry well over half of air cargo traffic and are forecast to





#### **Key Considerations**

- 10% shift of Trans-Pac market from main deck to Pax belly requires 50 incremental aircraft
- Limitations on slot and route availability; not enough passenger demand: limited access to aircraft
- Global average capacity availability on a 777-300ER is 18-20 tonnes\*
- New Pax 787s fly point-topoint, e.g. London to Phoenix; good for passengers, not cargo



\*Considering 28 tonnes max structural cargo capacity available after allocating capacity to bags carried

### **Reconciliation to Non-GAAP Measures**

\$ millions		/31/15	12/31/14	12/31/13	12/31/12	12/31/11
Net Income	\$	7.3 \$	102.2	\$ 94.0 \$	\$ 129.7 \$	96.3
Income tax expense (benefit)		(24.5)	(12.7)	23.8	75.6	60.7
Income before income taxes		(17.2) \$	89.5	\$ 117.8 \$	\$ 205.3 \$	157.0
Special charge		17.4	15.1	18.6	-	5.4
Noncash interest expenses and income, net		4.5	(0.1)	(1.1)	(1.1)	(0.9)
Accrual for legal matters		104.4	1.3	-	-	-
Pre-operating expenses		-	-	-	-	17.1
Insurance gain		-	-	-	(6.3)	-
Loss on early extinguishment of debt		69.7	-	5.5	0.6	-
Loss on disposal of aircraft / Fleet retirement costs		1.5	14.7	0.4	1.1	(0.4)
Gain on investments		(13.4)				
Adjusted pretax income*	\$	166.9 \$	120.5	\$ 141.2 \$	\$ 199.6 \$	178.3
Net interest expense	\$	81.1 \$	87.8	\$ 61.5	\$ 26.2	(5.7)
Other non-operating expenses		1.2	1.1	2.0	0.8	(0.2)
Adjusted operating income*		249.2 \$	209.4	\$ 204.7	\$ 226.6	172.5
Depreciation and amortization		128.7	120.8	86.4	62.5	39.3
EBITDA, as adjusted*	\$	377.9 \$	330.2	\$ 291.1 \$	\$ 289.1 \$	211.8



### **Reconciliation to Non-GAAP Measures**

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	2	2,795.9		2,856.1		2,771.2		3,025.5		2,873.0		2,948.7		3,022.3		3,098.2		3,171.7
168.3	\$	331.9	\$	438.9	\$	387.8	\$	530.5	\$	351.4	\$	312.9	\$	275.8	\$	289.6	\$	292.2
35.8		38.1		42.7		45.9		131.3		138.1		138.3		137.9		138.7		140.0
484.7	\$	496.4	\$	521.2	\$	517.5	\$	514.6	\$	492.4	\$	468.3	\$	476.5	\$	473.6	\$	473.4
5.4		4.9		4.6		4.5		4.6		4.8		5.3		5.5		5.6		5.8
2,801.1	\$ 2	2,795.9	\$	2,856.1	\$	2,771.2	\$	3,025.5	\$	2,873.0	\$	2,948.7	\$	3,022.3	\$	3,098.2	\$	3,171.7
(168.3)		(331.9)		(438.9)		(387.8)		(530.5)		(351.4)		(312.9)		(275.8)		(289.6)		(292.2
2,632.8	2	2,464.0		2,417.2		2,383.4		2,495.0		2,521.6		2,635.8		2,746.5		2,808.6		2,879.5
484.7	\$	496.4	\$	521.2	\$	517.5	\$	514.6	\$	492.4	\$	468.3	\$	476.5	\$	473.6	\$	473.4
5.4		5.0		4.6		4.6		4.8		5.1		5.6		5.8		5.9		6.1
	35.8 484.7 5.4 2,801.1 (168.3) 2,632.8 484.7	35.8  484.7 \$ 5.4  2,801.1 \$ 2 (168.3) 2,632.8 2	35.8 38.1 484.7 \$ 496.4 5.4 4.9 2,801.1 \$ 2,795.9 (168.3) (331.9) 2,632.8 2,464.0 484.7 \$ 496.4	35.8 38.1 484.7 \$ 496.4 \$ 5.4 4.9 2,801.1 \$ 2,795.9 \$ (168.3) (331.9) 2,632.8 2,464.0 484.7 \$ 496.4 \$	35.8 38.1 42.7  484.7 \$ 496.4 \$ 521.2 5.4 4.9 4.6  2,801.1 \$ 2,795.9 \$ 2,856.1 (168.3) (331.9) (438.9) 2,632.8 2,464.0 2,417.2  484.7 \$ 496.4 \$ 521.2	35.8 38.1 42.7  484.7 \$ 496.4 \$ 521.2 \$ 5.4 4.9 4.6  2,801.1 \$ 2,795.9 \$ 2,856.1 \$ (168.3) (331.9) (438.9) 2,632.8 2,464.0 2,417.2  484.7 \$ 496.4 \$ 521.2 \$	35.8       38.1       42.7       45.9         484.7       \$ 496.4       \$ 521.2       \$ 517.5         5.4       4.9       4.6       4.5         2,801.1       \$ 2,795.9       \$ 2,856.1       \$ 2,771.2         (168.3)       (331.9)       (438.9)       (387.8)         2,632.8       2,464.0       2,417.2       2,383.4         484.7       \$ 496.4       \$ 521.2       \$ 517.5	35.8 38.1 42.7 45.9  484.7 \$ 496.4 \$ 521.2 \$ 517.5 \$ 5.4 4.9 4.6 4.5  2,801.1 \$ 2,795.9 \$ 2,856.1 \$ 2,771.2 \$ (168.3) (331.9) (438.9) (387.8) 2,632.8 2,464.0 2,417.2 2,383.4  484.7 \$ 496.4 \$ 521.2 \$ 517.5 \$	35.8       38.1       42.7       45.9       131.3         484.7       \$ 496.4       \$ 521.2       \$ 517.5       \$ 514.6         5.4       4.9       4.6       4.5       4.6         2,801.1       \$ 2,795.9       \$ 2,856.1       \$ 2,771.2       \$ 3,025.5         (168.3)       (331.9)       (438.9)       (387.8)       (530.5)         2,632.8       2,464.0       2,417.2       2,383.4       2,495.0         484.7       \$ 496.4       \$ 521.2       \$ 517.5       \$ 514.6	35.8       38.1       42.7       45.9       131.3         484.7       \$ 496.4       \$ 521.2       \$ 517.5       \$ 514.6       \$ 5.4         5.4       4.9       4.6       4.5       4.6         2,801.1       \$ 2,795.9       \$ 2,856.1       \$ 2,771.2       \$ 3,025.5       \$ (168.3)       (331.9)       (438.9)       (387.8)       (530.5)         2,632.8       2,464.0       2,417.2       2,383.4       2,495.0         484.7       \$ 496.4       \$ 521.2       \$ 517.5       \$ 514.6       \$	35.8     38.1     42.7     45.9     131.3     138.1       484.7     \$ 496.4     \$ 521.2     \$ 517.5     \$ 514.6     \$ 492.4       5.4     4.9     4.6     4.5     4.6     4.8       2,801.1     \$ 2,795.9     \$ 2,856.1     \$ 2,771.2     \$ 3,025.5     \$ 2,873.0       (168.3)     (331.9)     (438.9)     (387.8)     (530.5)     (351.4)       2,632.8     2,464.0     2,417.2     2,383.4     2,495.0     2,521.6       484.7     \$ 496.4     \$ 521.2     \$ 517.5     \$ 514.6     \$ 492.4	35.8       38.1       42.7       45.9       131.3       138.1         484.7       \$ 496.4       \$ 521.2       \$ 517.5       \$ 514.6       \$ 492.4       \$ 5.4       4.9       4.6       4.5       4.6       4.8         2,801.1       \$ 2,795.9       \$ 2,856.1       \$ 2,771.2       \$ 3,025.5       \$ 2,873.0       \$ (168.3)       (331.9)       (438.9)       (387.8)       (530.5)       (351.4)         2,632.8       2,464.0       2,417.2       2,383.4       2,495.0       2,521.6         484.7       \$ 496.4       \$ 521.2       \$ 517.5       \$ 514.6       \$ 492.4       \$	35.8       38.1       42.7       45.9       131.3       138.1       138.3         484.7       \$ 496.4       \$ 521.2       \$ 517.5       \$ 514.6       \$ 492.4       \$ 468.3         5.4       4.9       4.6       4.5       4.6       4.8       5.3         2,801.1       \$ 2,795.9       \$ 2,856.1       \$ 2,771.2       \$ 3,025.5       \$ 2,873.0       \$ 2,948.7         (168.3)       (331.9)       (438.9)       (387.8)       (530.5)       (351.4)       (312.9)         2,632.8       2,464.0       2,417.2       2,383.4       2,495.0       2,521.6       2,635.8         484.7       \$ 496.4       \$ 521.2       \$ 517.5       \$ 514.6       \$ 492.4       \$ 468.3	35.8       38.1       42.7       45.9       131.3       138.1       138.3         484.7       \$ 496.4       \$ 521.2       \$ 517.5       \$ 514.6       \$ 492.4       \$ 468.3       \$ 5.4         5.4       4.9       4.6       4.5       4.6       4.8       5.3         2,801.1       \$ 2,795.9       \$ 2,856.1       \$ 2,771.2       \$ 3,025.5       \$ 2,873.0       \$ 2,948.7       \$ (168.3)       (331.9)       (438.9)       (387.8)       (530.5)       (351.4)       (312.9)         2,632.8       2,464.0       2,417.2       2,383.4       2,495.0       2,521.6       2,635.8         484.7       \$ 496.4       \$ 521.2       \$ 517.5       \$ 514.6       \$ 492.4       \$ 468.3       \$	35.8         38.1         42.7         45.9         131.3         138.1         138.3         137.9           484.7         \$ 496.4         \$ 521.2         \$ 517.5         \$ 514.6         \$ 492.4         \$ 468.3         \$ 476.5           5.4         4.9         4.6         4.5         4.6         4.8         5.3         5.5           2,801.1         \$ 2,795.9         \$ 2,856.1         \$ 2,771.2         \$ 3,025.5         \$ 2,873.0         \$ 2,948.7         \$ 3,022.3           (168.3)         (331.9)         (438.9)         (387.8)         (530.5)         (351.4)         (312.9)         (275.8)           2,632.8         2,464.0         2,417.2         2,383.4         2,495.0         2,521.6         2,635.8         2,746.5           484.7         \$ 496.4         \$ 521.2         \$ 517.5         \$ 514.6         \$ 492.4         \$ 468.3         \$ 476.5	35.8       38.1       42.7       45.9       131.3       138.1       138.3       137.9         484.7       \$ 496.4       \$ 521.2       \$ 517.5       \$ 514.6       \$ 492.4       \$ 468.3       \$ 476.5       \$ 5.4       4.9       4.6       4.5       4.6       4.8       5.3       5.5         2,801.1       \$ 2,795.9       \$ 2,856.1       \$ 2,771.2       \$ 3,025.5       \$ 2,873.0       \$ 2,948.7       \$ 3,022.3       \$ (168.3)       (331.9)       (438.9)       (387.8)       (530.5)       (351.4)       (312.9)       (275.8)         2,632.8       2,464.0       2,417.2       2,383.4       2,495.0       2,521.6       2,635.8       2,746.5         484.7       \$ 496.4       \$ 521.2       \$ 517.5       \$ 514.6       \$ 492.4       \$ 468.3       \$ 476.5	35.8       38.1       42.7       45.9       131.3       138.1       138.3       137.9       138.7         484.7       \$ 496.4       \$ 521.2       \$ 517.5       \$ 514.6       \$ 492.4       \$ 468.3       \$ 476.5       \$ 473.6         5.4       4.9       4.6       4.5       4.6       4.8       5.3       5.5       5.6         2,801.1       \$ 2,795.9       \$ 2,856.1       \$ 2,771.2       \$ 3,025.5       \$ 2,873.0       \$ 2,948.7       \$ 3,022.3       \$ 3,098.2         (168.3)       (331.9)       (438.9)       (387.8)       (530.5)       (351.4)       (312.9)       (275.8)       (289.6)         2,632.8       2,464.0       2,417.2       2,383.4       2,495.0       2,521.6       2,635.8       2,746.5       2,808.6         484.7       \$ 496.4       \$ 521.2       \$ 517.5       \$ 514.6       \$ 492.4       \$ 468.3       \$ 476.5       \$ 473.6	35.8 38.1 42.7 45.9 131.3 138.1 138.3 137.9 138.7  484.7 \$ 496.4 \$ 521.2 \$ 517.5 \$ 514.6 \$ 492.4 \$ 468.3 \$ 476.5 \$ 473.6 \$ 5.4 4.9 4.6 4.5 4.6 4.8 5.3 5.5 5.6  2,801.1 \$ 2,795.9 \$ 2,856.1 \$ 2,771.2 \$ 3,025.5 \$ 2,873.0 \$ 2,948.7 \$ 3,022.3 \$ 3,098.2 \$ (168.3) (331.9) (438.9) (387.8) (530.5) (351.4) (312.9) (275.8) (289.6) 2,632.8 2,464.0 2,417.2 2,383.4 2,495.0 2,521.6 2,635.8 2,746.5 2,808.6



### A Strong Leader in a Vital Industry

#### **Global Aviation**

At center of modern, global economy

Long-term growth industry

Efficient access to markets; catalyst to international trade

Contributes to economic and social development

Drives increased competition and innovation

Strategic supply chain component

- ~\$5.5 trillion of goods airfreighted annually;
- ~35% of total world trade

#### **Atlas**

Recognized leader in international aviation outsourcing

Resilient business model focused on long-term growth

Strong customer portfolio; creative partner/advisor able to link customers with opportunities

Business initiatives, investments leading the way forward

Uniquely positioned to identify, secure and sustain growth initiatives

Capacity to develop new organizational capabilities aligned with customers' needs

Well-positioned to capitalize on market opportunities

Committed to

Creating, Enhancing and Returning Value to Shareholders.



