



AAWW Investor Slides

JULY 2021

Index

Page

3	Safe Harbor Statement
4	Operating an Essential Business
5	Shaping a Powerful Future
6	2021 Objectives
7	1Q21 Highlights
8	1Q21 Summary
9	Outlook
10	Financial and Operating Trends
11	Growth by Year
12	Net Debt and Net Leverage Ratio
13	Business Developments – Airline Operations
14	Business Developments – Dry Leasing
15	Diversified Customer Base
16	Amazon Service
17	Our Fleet
18	Global Presence
19	Delivering a Strong Value Proposition

Page

20	International Global Airfreight – Annual Growth
21	The Key Underlying Express Market Is Growing e-Commerce Growth
22	Fleet Aligned with Express and e-Commerce
23	A Strong Leader in a Vital Industry
24	Appendix
25	Atlas Air Worldwide
26	Our Vision, Our Mission
27	Global Operating Network
28	North America Operating Network
29	CARES Act Payroll Support Grant
30	Tailoring Airfreight Networks for e-Commerce
31	Global Airfreight Drivers
32	Large Freighter Supply Trends
33	2021 Maintenance Expense
34	Reconciliation to Non-GAAP Measures
35	

Safe Harbor Statement

This presentation contains “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995 that reflect Atlas Air Worldwide Holdings Inc.’s (“AAWW”) current views with respect to certain current and future events and financial performance. Such forward-looking statements are and will be, as the case may be, subject to many risks, uncertainties and factors relating to the operations and business environments of AAWW and its subsidiaries that may cause actual results to be materially different from any future results, express or implied, in such forward-looking statements.

For additional information, we refer you to the risk factors set forth in the documents filed by AAWW with the Securities and Exchange Commission. Other factors and assumptions not identified above are also involved in the preparation of forward-looking statements, and the failure of such other factors and assumptions to be realized may also cause actual results to differ materially from those discussed.

Such forward-looking statements speak only as of the date of this presentation. AAWW assumes no obligation to update the statements in this presentation to reflect actual results, changes in assumptions, or changes in other factors affecting such estimates, other than as required by law and expressly disclaims any obligation to revise or update publically any forward-looking statement to reflect future events or circumstances.

This presentation also includes some non-GAAP financial measures. You can find our presentations on the most directly comparable GAAP financial measures calculated in accordance with accounting principles generally accepted in the United States and our reconciliations in our earnings releases dated February 18 and May 5, 2021, which are posted at www.atlasairworldwide.com.

Operating an Essential Business

SAFETY IS OUR TOP PRIORITY

- Taking every precaution to protect our employees and operations
 - Providing safe and high-quality service for our customers
-

ESSENTIAL ROLE IN THE GLOBAL SUPPLY CHAIN

- Transporting vaccines, PPE and medical supplies
 - Carrying express, e-Commerce, manufacturing and other necessities
 - Bringing goods to market with unmatched speed and reliability
-

CAPITALIZING ON MARKET DYNAMICS

- Leveraging global operating capabilities and flexible business model
 - Entering and extending numerous long-term charter agreements
-

NAVIGATING CHALLENGING ENVIRONMENT

- Talented team of employees
- Unmatched fleet of aircraft and global network
- Strong balance sheet



Shaping a Powerful Future

Global leader in outsourced aviation

Focused on opportunities that **generate the best returns**

Long-standing, strategic customers

Adjusting our business – **managing costs, aligning resources** with **strategic priorities**

Committed to **express, e-Commerce, U.S. military** and **fast-growing markets**

Capitalizing on initiatives to drive value and benefit for customers, employees and shareholders



2021 Objectives

- Deliver **superior service quality**
- Committed to **safe, secure, compliant operation**
- Maximize **business opportunities**
- Capitalize on **fleet development**
- Realize **continuous improvement**
- Maintain **solid balance sheet**



Continued Growth and Innovation

1Q21 Highlights

OFF TO A VERY GOOD START IN 2021

- Strong demand for our aircraft and services
- Yields above typical seasonal levels
- Increased aircraft utilization
- Significant reduction of international widebody belly capacity
- Benefited from flying five aircraft reactivated in 2020

RESULTS ALSO REFLECTED

- Ongoing operational complexities
- Higher pilot costs
- Higher heavy maintenance expense

CLOSER TO COMPLETING NEW PILOT CONTRACT

- Scheduled arbitration hearings concluded April 1
- Union provided integrated seniority list
- Atlas and union prepared post-hearing briefs
- Arbitrator will consider all information and render decision



1Q21 Summary

BLOCK HOURS

88,523

REVENUE

\$861.3M

ADJ. EBITDA*

\$181.3M

DIRECT CONTRIBUTION

\$179.7M

ADJUSTED NET INCOME*

\$72.2 million

REPORTED NET INCOME

\$89.9 million

*See May 5, 2021 press release for Non-GAAP reconciliations

Outlook

2Q21 OUTLOOK

Block Hours

~90,000

Revenue

~\$950 million

Adj. EBITDA

~\$210 million

Adj. Net Income

To grow ~30% compared with 1Q21 adj. net income of \$72.2 million

Maintenance Expense

~\$130 million

2021 COMMENTARY

Strong momentum continuing in 2Q21

Anticipate capacity on long-haul trade lanes to remain tight

Monitoring the market and leveraging the diversity of our business model

Expect additional expenses driven by COVID-19

2021 KEY ITEMS

Maintenance Expense

Expected to be lower than 2020

Depreciation/Amortization

~\$270 million

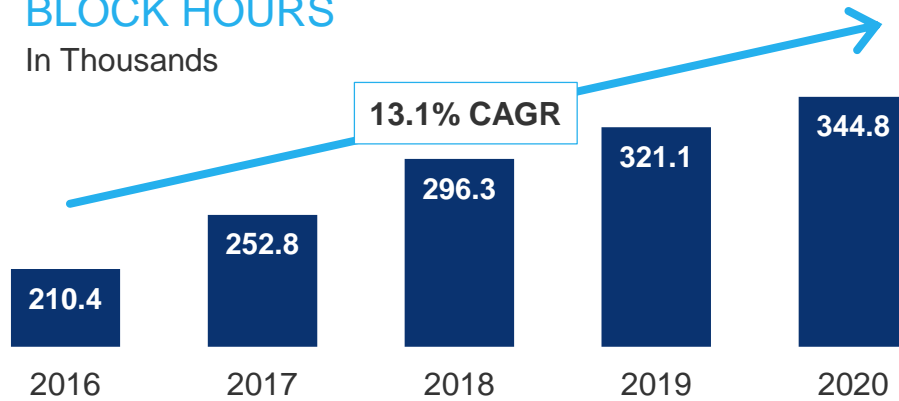
Core Capex

~\$110 to \$120 million

Financial and Operating Trends

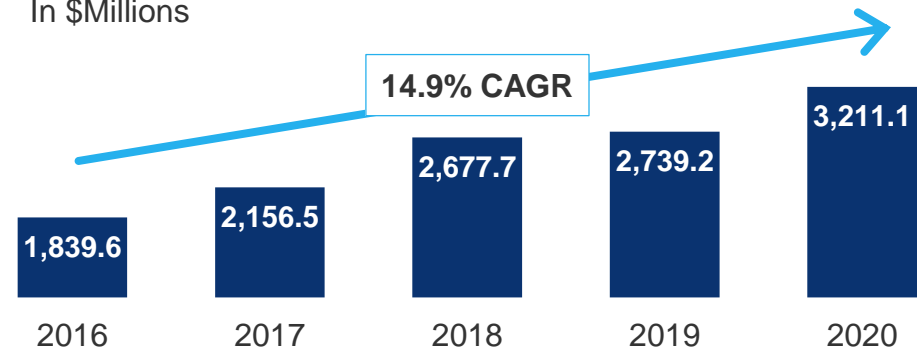
BLOCK HOURS

In Thousands



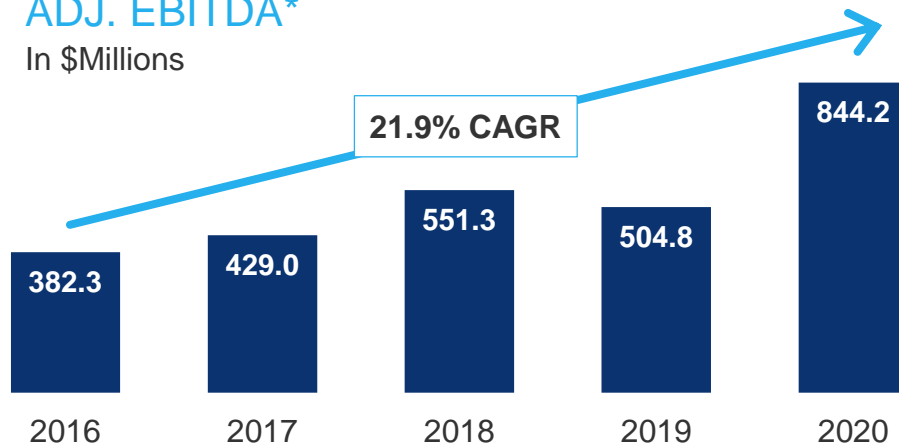
REVENUE

In \$Millions



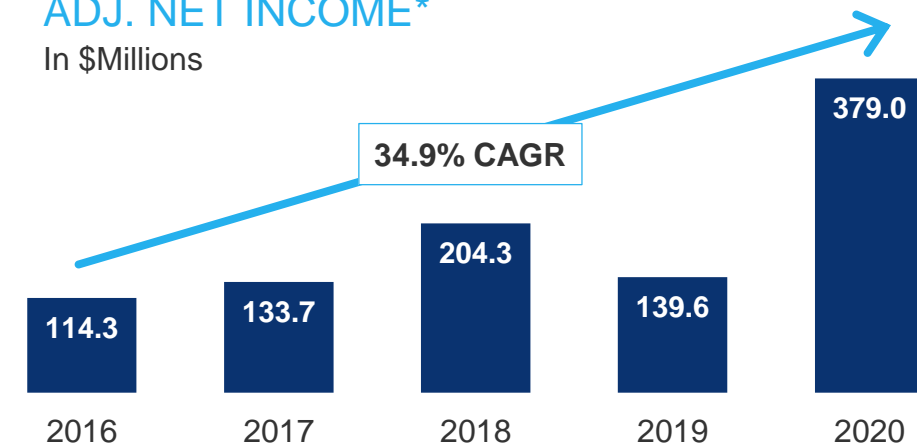
ADJ. EBITDA*

In \$Millions



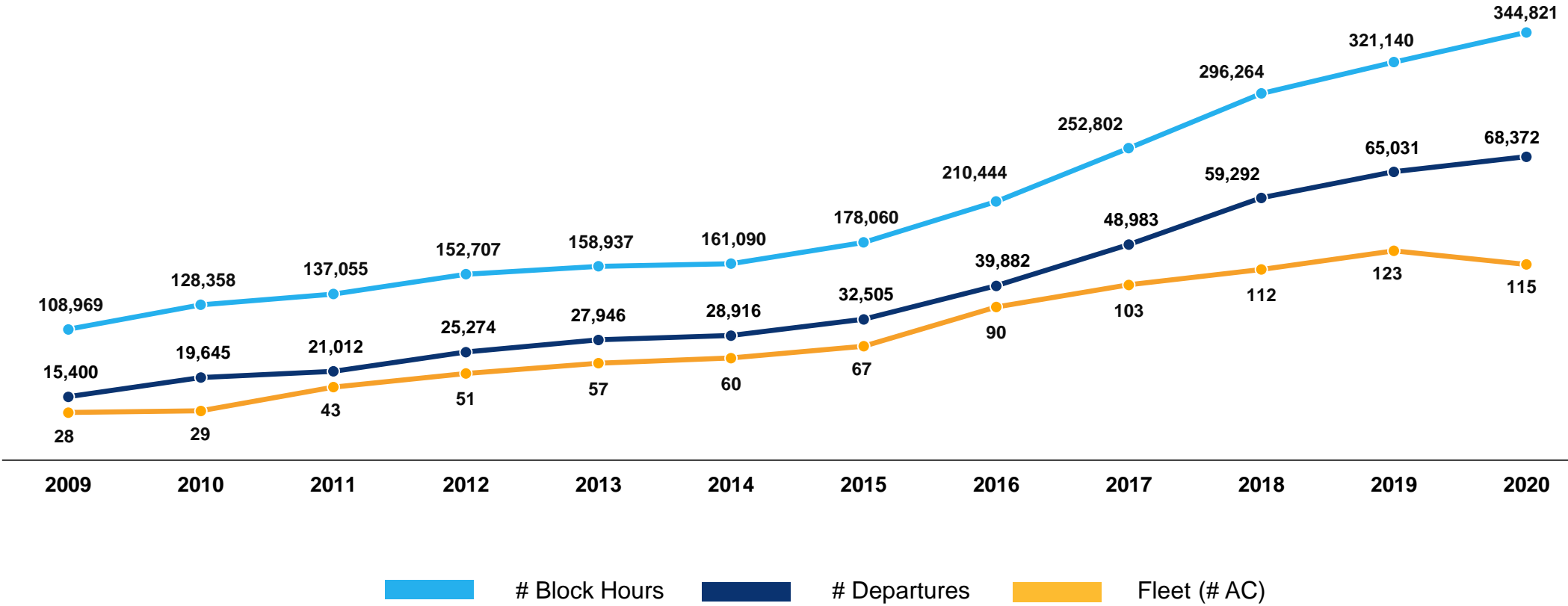
ADJ. NET INCOME*

In \$Millions

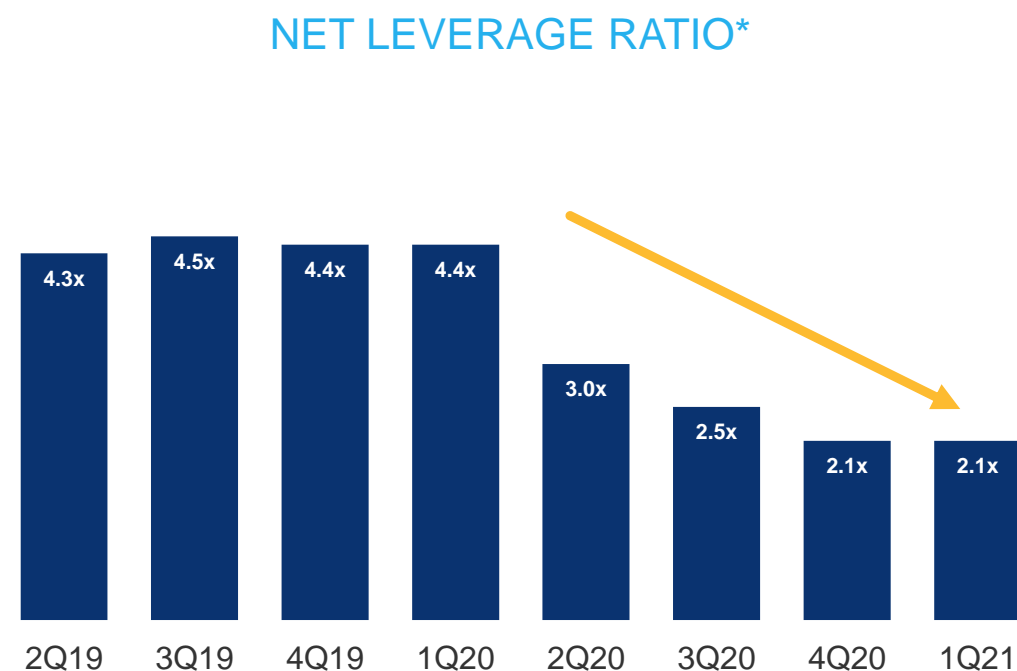
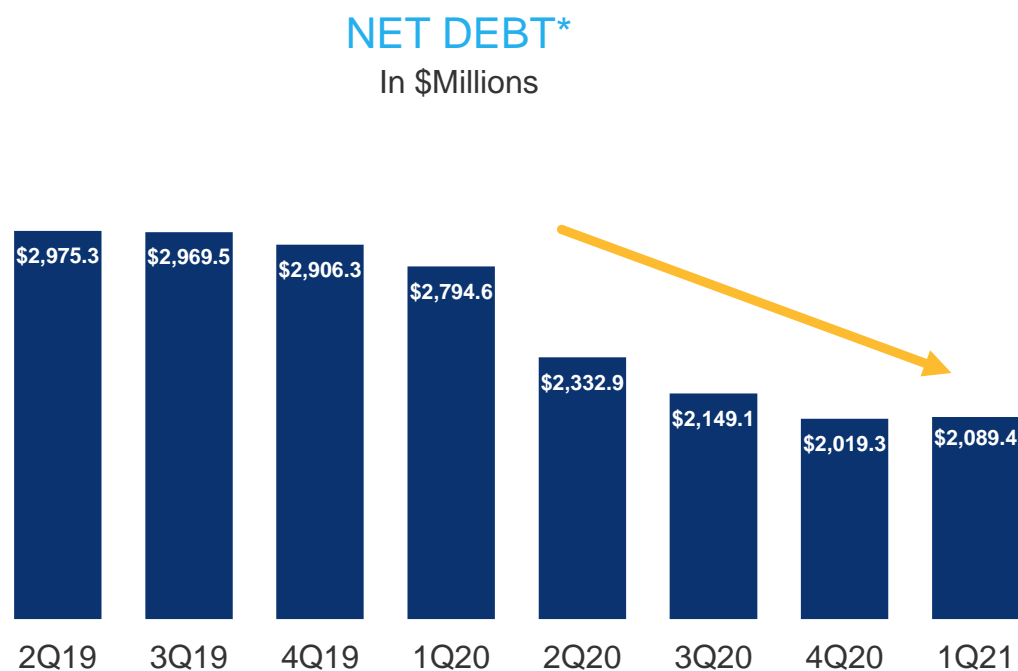


*See February 18, 2021 press release for Non-GAAP reconciliations

Growth by Year



Net Debt and Net Leverage Ratio



Maintaining debt payments of ~\$75 million per quarter

*See Appendix for Non-GAAP reconciliation

Business Developments – Airline Operations

ACMI SERVICES & CMI SERVICES

Strong record of placements and expanded service for existing customers

Added customers include: Asiana, Inditex, Nippon Cargo Airlines, SF Express

Customer interest for both **777F and 747F CMI solutions**

Operating **17 767-300Fs for Amazon**

Operating **eight 737-800Fs for Amazon**

Significant **placements with express operators:** DHL, FedEx and UPS



CHARTER SERVICES

World's leading 747 charter operator

Expanded long-term charter agreements: HP Inc., DHL Global Forwarding, Cainiao, APEX Logistics, DB Schenker, Flexport, GEODIS

High-profile sports, racing, entertainment charters

Leading cargo carrier in South America

Largest provider of cargo and passenger charters to U.S. military



Business Developments – Dry Leasing

AeroLogic

amazon

 中国邮政航空公司
China Postal Airlines

DHL

FedEx

TITAN AVIATION HOLDINGS

Wholly-owned subsidiary of AAWW

World's 3rd largest freighter lessor by value

Added/converted 21 767-300s;
acquired two additional 777-200Fs

TITAN AIRCRAFT INVESTMENTS

Formed JV with Bain Capital Credit to develop separate freighter aircraft leasing portfolio with anticipated value of ~\$1 billion

Raised \$650 million in financing facilities

Acquired one 777-200F under sale-leaseback with Southern Air

Adding/converting two 767-300s for long-term lease to Icelandair

TITAN 

 **BainCapital**

SOUTHERN AIR

ICELANDAIR
GROUP 

ATLAS AIR 
WORLDWIDE

Diversified Customer Base

LONG-TERM, PROFITABLE RELATIONSHIPS

SHIPPERS



FORWARDERS



AIRLINES



EXPRESS



SPORTS CHARTERS



OUR STRENGTHS

- Diversified portfolio of growth-oriented market leaders
- Covering the entire air cargo supply chain
- High degree of customer integration
- Focused on continuous development and growth
- Long-term contractual commitments

Amazon Service

SUPPORTING FAST DELIVERIES FOR AMAZON'S CUSTOMERS

19 B767-300

converted freighters on lease;
17 in CMI

10-year **dry leases**;
7- to 10-year **CMI**

Eight 737-800BCFs;
7- to 10-year **CMI**

Strategic **long-term** relationship

Amazon granted **rights to acquire AAWW equity**

- Inherent value creation
- Aligns interests, strengthens long-term relationship

Agreements provide for **future growth opportunities**



Our Fleet

Broad array of aircraft for domestic, regional, international cargo and passenger operations

World's largest fleet of 747 freighters

TOTAL FLEET: 113*

OPERATING FLEET: 105

DRY LEASE: 8



747 54 Boeing 747s

- 10 747-8Fs
- 35 747-400Fs
- 5 747-400 Passenger
- 4 Boeing Large Cargo Freighters (LCFs)



767 36 Boeing 767s

- 29 767-200/300Fs
- 5 767-300 Passenger
- 2 767-300 Freighters Titan



777 14 Boeing 777s

- 2 A+CMI 777Fs
- 6 CMI 777Fs
- 1 Charter 777F
- 5 Titan 777Fs



737 9 Boeing 737s

- 8 737-800Fs
- 1 737-300 Freighter Titan

*As of March 31, 2021

Global Presence



344,821 Block Hours in 2020
68,372 Flights
314 Airports
74 Countries



Delivering a Strong Value Proposition

TRADITIONAL AIRFREIGHT

- **To grow ~4%** through 2039
- Airfreight: **35% of the value** of world trade
- Airlines seeking **more efficient and flexible freighter solutions**

EXPRESS

- Strong growth with **~7% CAGR**
- Segment fueled by **strong e-Commerce growth**
- Express carriers require **incremental and flexible asset solutions**

e-COMMERCE

- Market **growing by ~20%**
- Very **low penetration** globally
- Requires **dedicated freighter networks**

MULTIPLE...

services
markets
fleet types

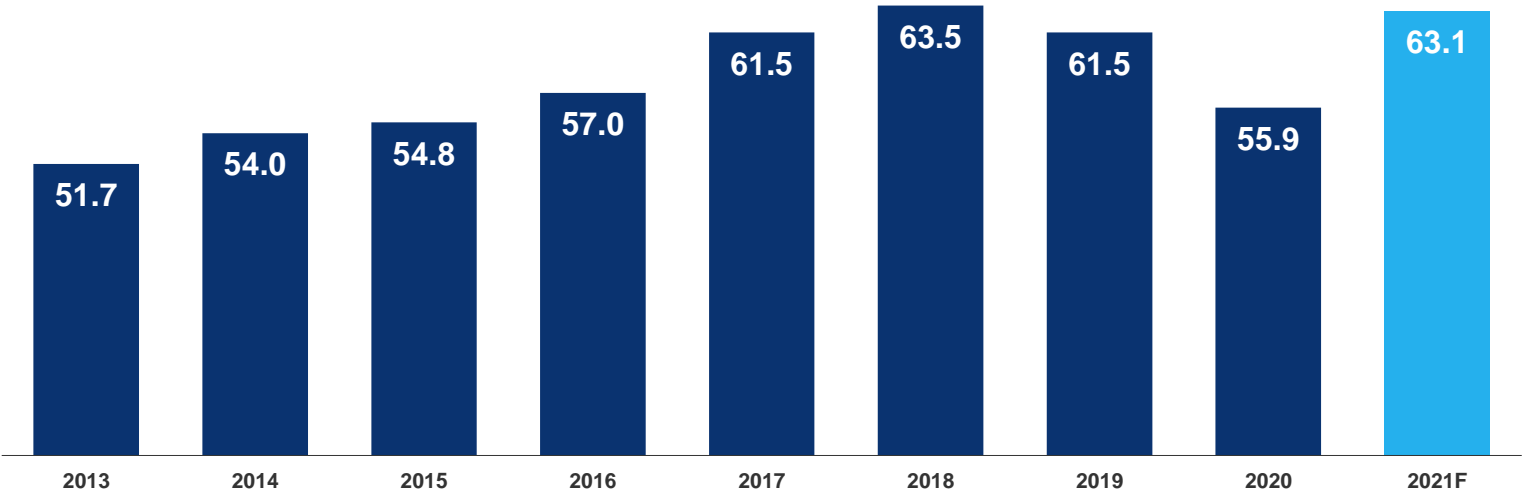
ATLAS AIR

positioned to
deliver value
and growth

International Global Airfreight – Annual Growth

IATA REPORTED AIRFREIGHT TONNAGE

(In Millions)



IATA – Airfreight **tonnage** expected to **rise sharply** in 2021

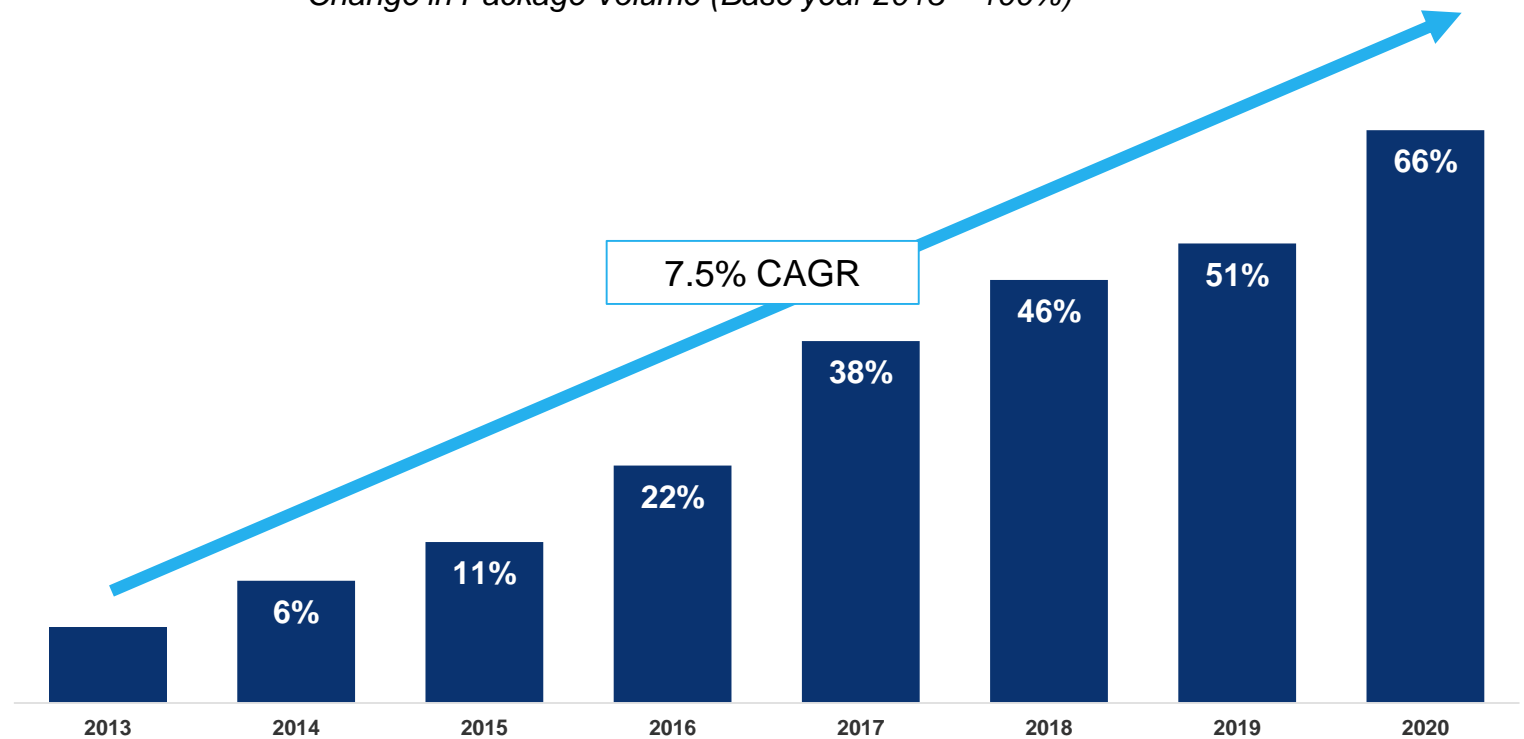
IATA – **COVID-19** disrupting global **supply chains**

The Key Underlying Express Market is Growing

The International Express market is **showing robust growth**

7.5% CAGR since 2013, well above the pace of general airfreight

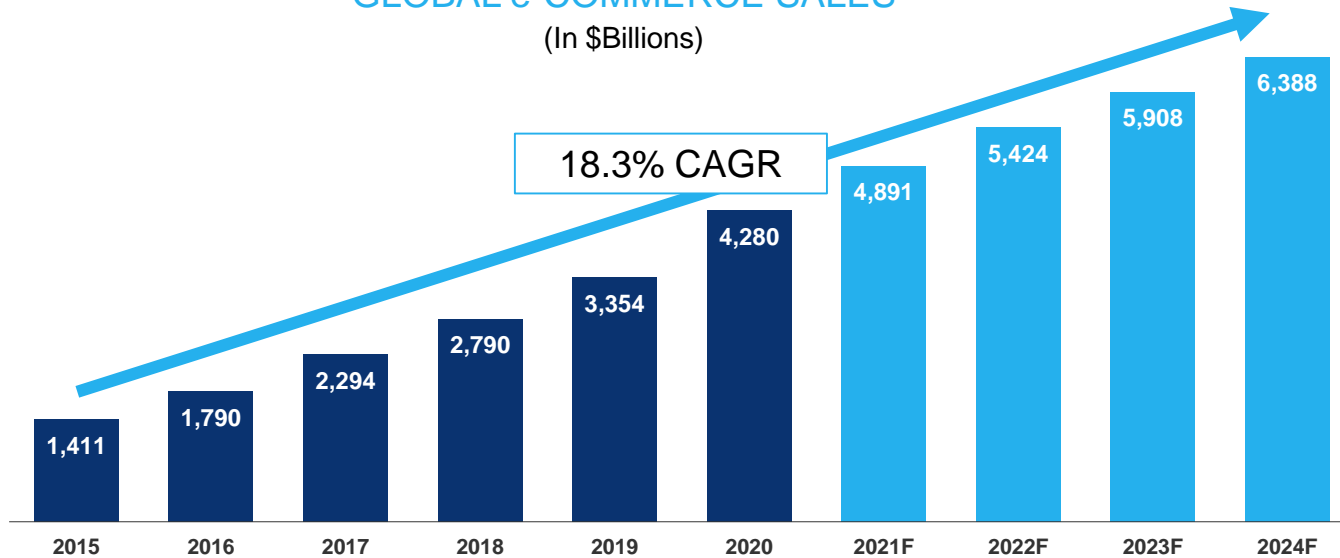
INTERNATIONAL EXPRESS MARKET – DHL, FedEx and UPS
Change in Package Volume (Base year 2013 – 100%)



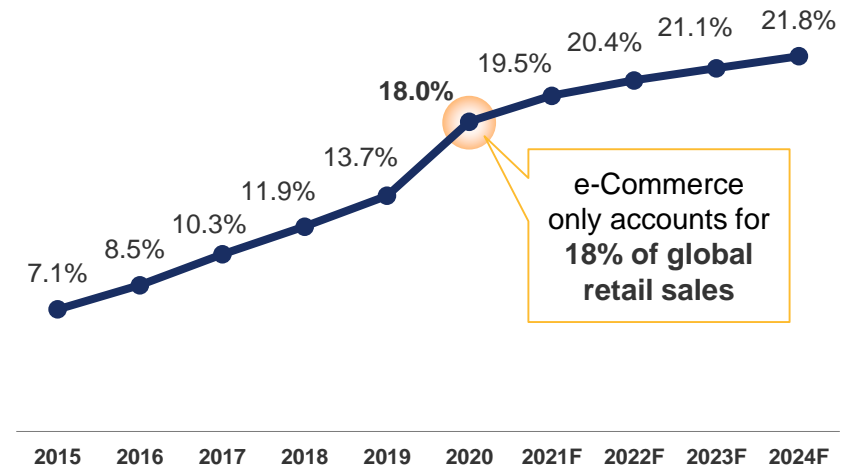
Notes: Weighted average of growth rates in international express package volume reported by these express operators
Weighting is 50% DHL, 25% UPS and 25% FedEx. 2016-2017 FedEx reported data reflects beneficial impact of TNT acquisition

e-Commerce Growth

GLOBAL e-COMMERCE SALES
(In \$Billions)



e-COMMERCE PENETRATION
(as percentage of global retail sales)



USA 312M internet users
83% mobile penetration
14% e-Commerce penetration



CHINA 989M internet users
74% mobile penetration
45% e-Commerce penetration



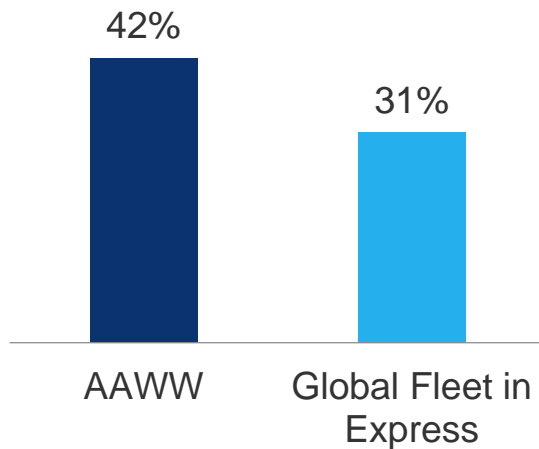
INDIA 697M internet users
64% mobile penetration
6% e-Commerce penetration



Fleet Aligned with Express and e-Commerce

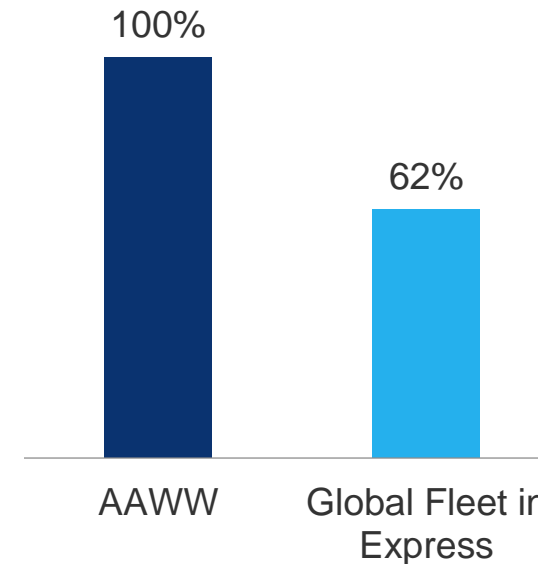
Atlas Fleet
in Express/
e-Commerce
Compared with
Global Fleet

LARGE WIDEBODY



565 Total global large widebody freighters (747s, 777s, MD-11s, DC-10-30s/40s)

MEDIUM WIDEBODY



544 Total global medium widebody freighters (767s, A300-600s/B4s, A330-200s, A310-200s/300s, DC-10-10s)

A Strong Leader in a Vital Industry

ATLAS

Modern, reliable, fuel-efficient fleet

Diversified fleet solutions:
747, 777, 767, 737

Strong portfolio of long-term customers
committed to further expansion

Operating on **five continents**

Serving the **entire air cargo supply chain**

Unique integrated value proposition

High degree of **customer collaboration**

**Focused on innovation and
thought leadership**

THE INDUSTRY

Airfreight is **vital to global trade growth**

~\$6.5 trillion of goods airfreighted annually;
~35% of total world trade

Higher-growth e-Commerce and express
markets **demand dedicated freighter services**

Significant growth in **U.S. domestic** air markets

High-value, time-sensitive inventories
demand airfreight-based supply chain

Airfreight provides **a compelling value
proposition**





Appendix

Atlas Air Worldwide



- We manage **diverse, complex and time-definite global networks**
- We **deliver superior performance and value-added solutions** across our business segments
- We manage a **world-class fleet** to service **multiple market segments**
- We are **strategically positioned in a long-term growth market** and focused on opportunities to **continue to deliver future growth**

OUR VISION

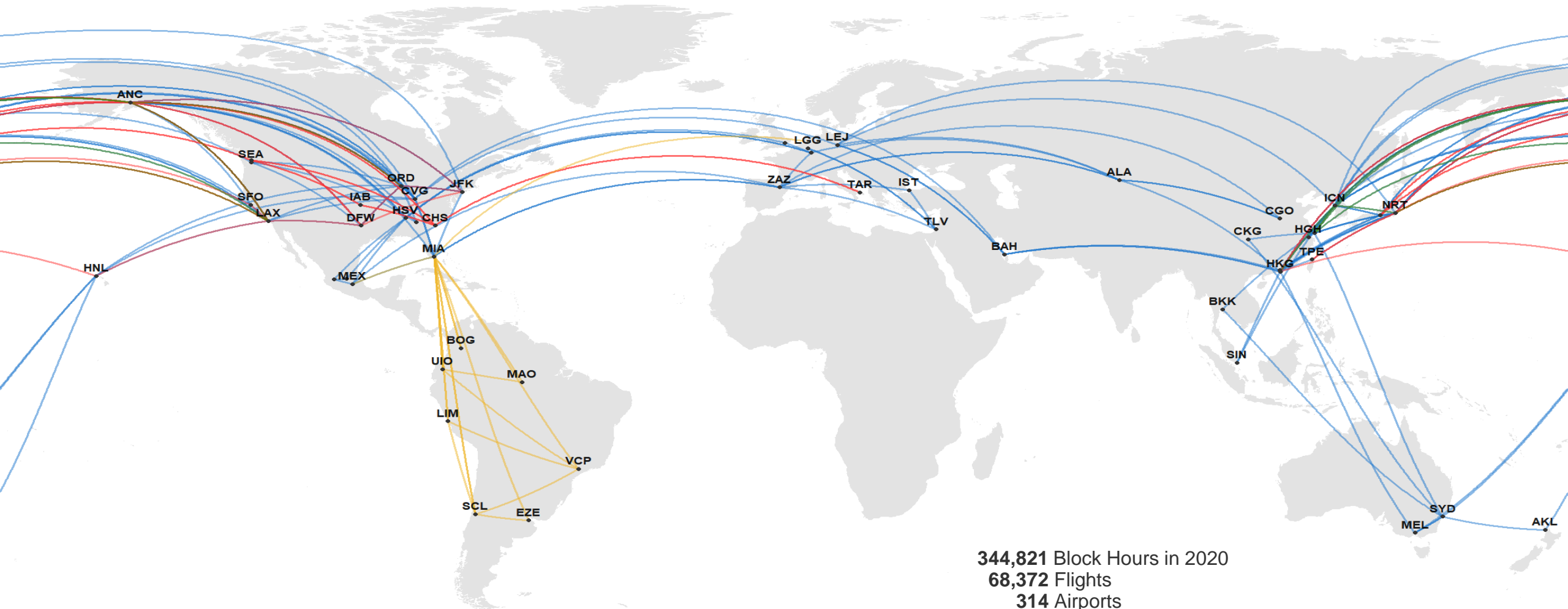
To be our customers' first choice and most valued partner

OUR MISSION

To leverage our core competencies and organizational capabilities

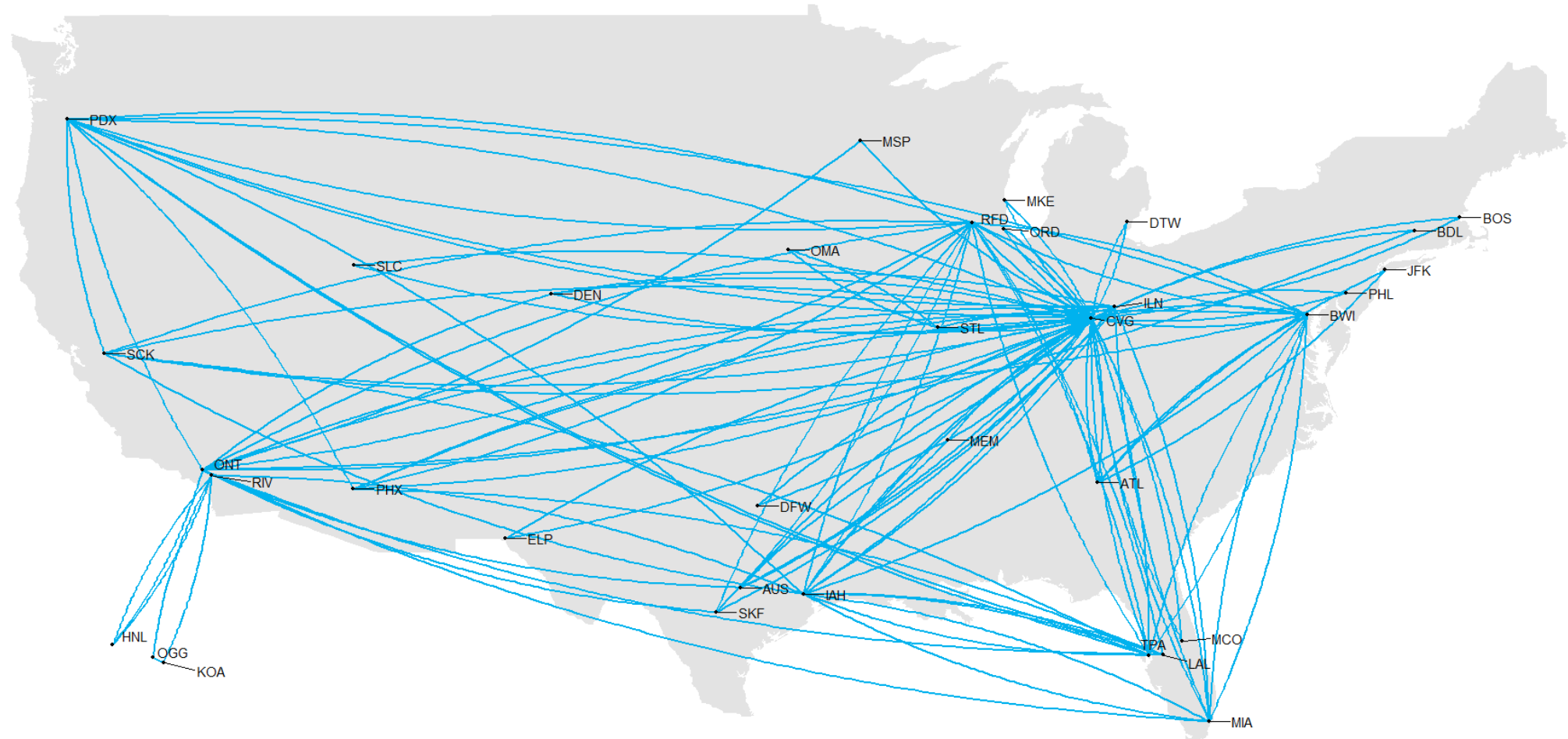


Global Operating Network



344,821 Block Hours in 2020
68,372 Flights
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74 Countries

North America Operating Network



CARES Act Payroll Support Grant

- **Aggregate amount of \$406.8 million received by AAWW (closed on June 1, 2020)**
 - \$364.9 million attributable to Atlas Air
 - \$41.9 million attributable to Southern Air
- **Comprised of:**
 - Cash grants in the aggregate amount of approximately \$207.0 million
 - \$199.8 million in the form of a 10-year unsecured non-amortizing low interest promissory note
 - Warrant for up to 625,452 shares of AAWW common stock (exercise price of \$31.95)
- **U.S. Treasury determined that American taxpayers will be repaid through direct benefits** (in the form of short and expected longer-term job retention and related economic activity, avoided unemployment, payroll and income taxes paid, etc.), **the warrant and the company's repayment of the promissory note**
- **Includes, among other things, restrictions on:**
 - Executive compensation
 - Reductions in employment levels and rates
 - Share repurchases and the payment of dividends

Tailoring Airfreight Networks for e-Commerce

CUSTOMERS REQUIRE TAILORED SOLUTIONS,
AND ATLAS PROVIDES:

- Customized air networks supported by an unparalleled range of freighters
- Global scale to operate domestic, regional and international networks

We match each customer with the **right assets**, the **most efficient networks** and **value-adding solutions**



Global Airfreight Drivers

MARKET SIZE

Airfreight share:
~1% global trade
volume; ~35%
global trade value

PRODUCTS

High-value,
time-sensitive items;
items with short
shelf lives

STRATEGIC CHOICE

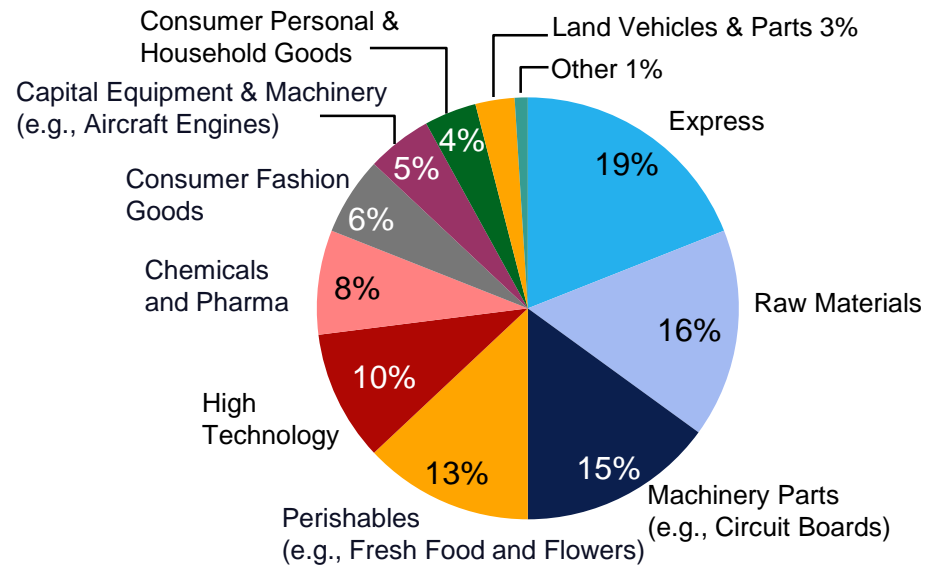
Products/supply
chains with
just-in-time delivery
requirements

SPECIALTY CONSIDERATION

Products with
significant security
considerations

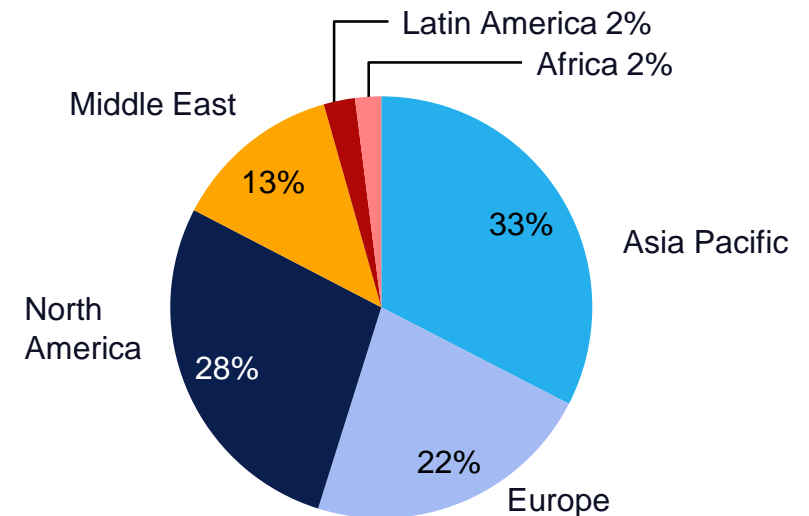
BY SECTOR

Industry Sectors Served by AAWW Customers



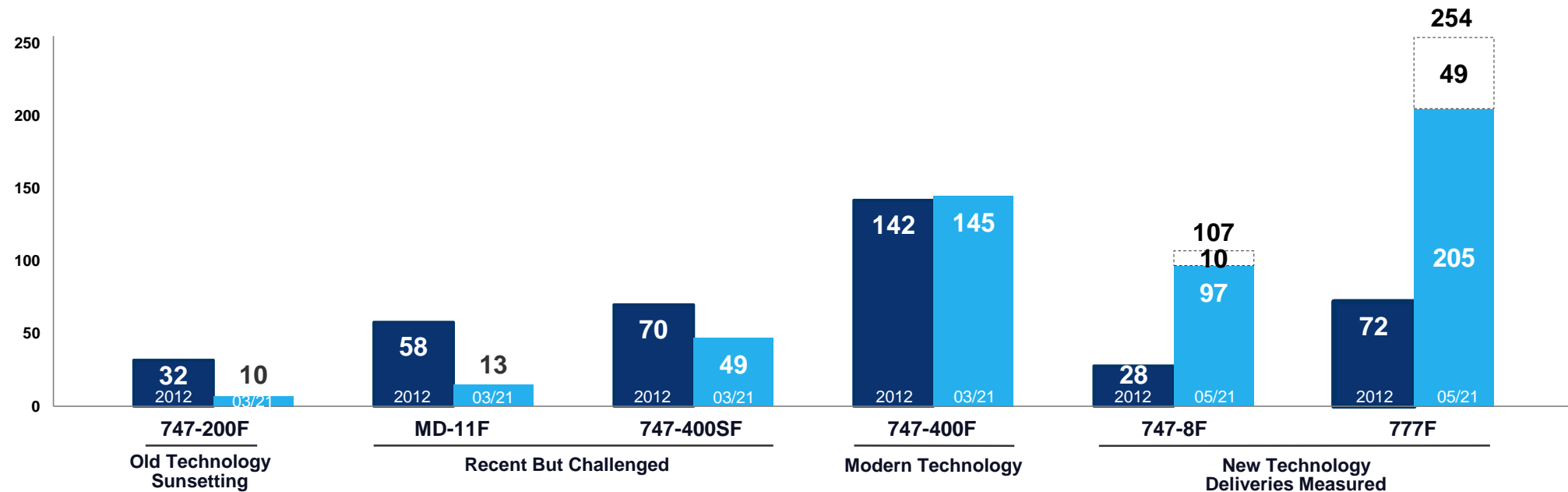
BY REGION

Percent of International Cargo Tonne Kilometers (CTKs)



Large Freighter Supply Trends

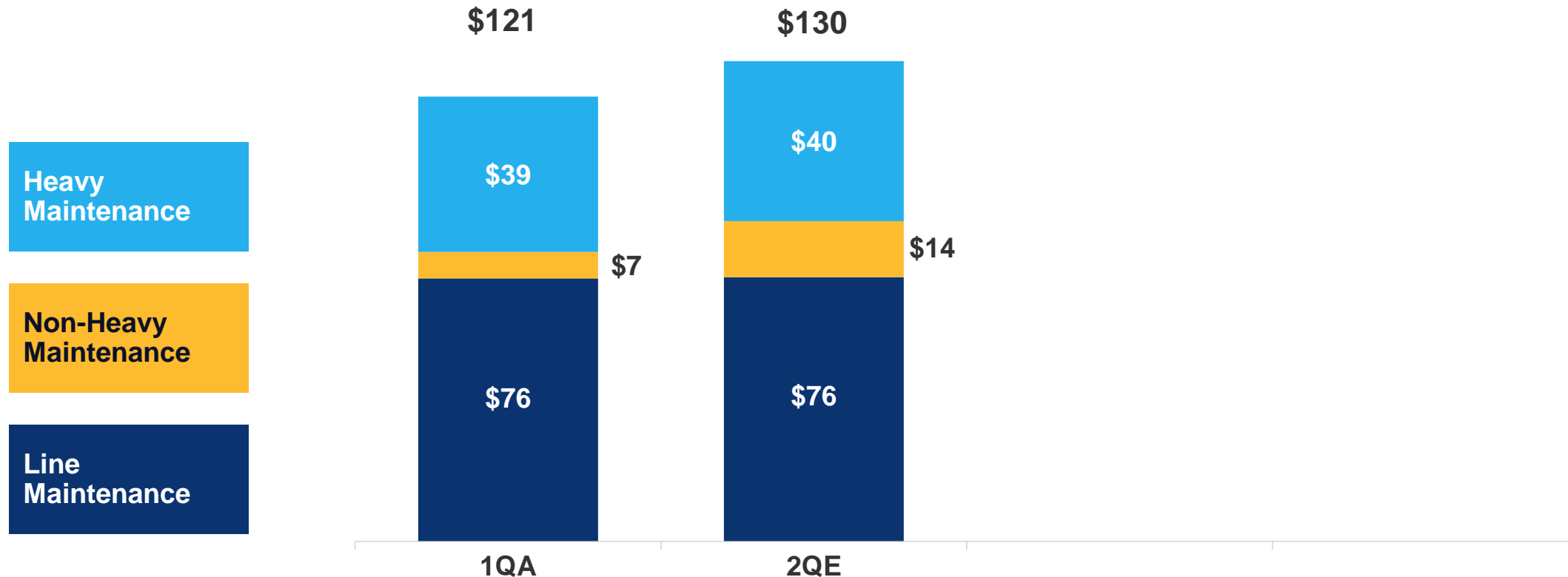
- Fleet expected to grow <1% annually; forecast long-term demand growth of ~4%
- Older technology is nearly gone
- MD-11F and 747-400 converted freighter fleets are shrinking
- Large widebody freighters will continue to dominate the major trade lanes
- Belly capacity cannot displace freighters



Sources: Atlas (March 2021), Ascend (March 2021), Boeing (May 2021), company reports
 Notes: Excludes parked aircraft, aircraft in Express operations, combis and tankers; 747-200F total includes -100s and -300s

2021 Maintenance Expense

(In \$Millions)



- **Line maintenance** expense increases commensurate with additional block hour flying
- **Non-heavy maintenance** includes discrete events such as APU, thrust reverser, and landing gear overhauls

Note: Figures subject to rounding

Reconciliation to Non-GAAP Measures

(In \$Millions)	2Q19	3Q19	4Q19	1Q20	2Q20	3Q20	4Q20	1Q21
FACE VALUE OF DEBT	\$ 2,511.4	\$ 2,483.4	\$ 2,484.4	\$ 2,530.0	\$ 2,606.4	\$ 2,457.9	\$ 2,399.0	\$ 2,370.6
PLUS: PRESENT VALUE OF OPERATING LEASES	591.9	568.8	536.2	500.2	465.7	420.5	476.6	432.8
TOTAL DEBT	\$ 3,103.3	\$ 3,052.3	\$ 3,020.6	\$ 3,030.2	\$ 3,072.1	\$ 2,878.4	\$ 2,875.6	\$ 2,803.4
LESS: CASH AND EQUIVALENTS	\$ 120.8	\$ 80.7	\$ 113.4	\$ 235.6	\$ 739.2	\$ 729.3	\$ 856.3	\$ 714.0
LESS: EETC ASSET	7.2	2.1	0.9	0.0	0.0	0.0	0.0	0.0
NET DEBT	\$ 2,975.3	\$ 2,969.5	\$ 2,906.3	\$ 2,794.6	\$ 2,332.9	\$ 2,149.1	\$ 2,019.3	\$ 2,089.4
LTM EBITDAR	\$ 687.7	\$ 659.6	\$ 658.8	\$ 642.2	\$ 789.5	\$ 874.9	\$ 941.1	\$ 998.0
NET LEVERAGE RATIO	4.3x	4.5x	4.4x	4.4x	3.0x	2.5x	2.1x	2.1x

Present Value of Operating Leases: As of January 1, 2019, operating leases are recognized on the consolidated balance sheet.

EBITDAR: Earnings before interest, taxes, depreciation and amortization, aircraft rent expense, customer incentive asset amortization, CARES Act grant income, loss (gain) on disposal of aircraft, special charge, costs associated with the Payroll Support Program, costs associated with a customer transaction with warrants, costs associated with our acquisition of Southern Air, accrual for legal matters and professional fees, costs associated with refinancing debt, leadership transition costs, certain contract start-up costs, net insurance recovery and unrealized loss (gain) on financial instruments, as applicable.



Thank You