press release



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Atlas Air Worldwide Reports Second-Quarter 2020 Results

- Results Reflect Strong Airfreight Demand and Resilient Business Model
- Reported Net Income of \$78.9 Million
- Adjusted EBITDA of \$247.0 Million and Adjusted Net Income of \$123.2 Million
- Expecting Third-Quarter and Full-Year 2020 Earnings Growth

PURCHASE, N.Y., August 6, 2020 – Atlas Air Worldwide Holdings, Inc. (Nasdaq: AAWW) today announced second-quarter 2020 net income of \$78.9 million, or \$3.01 per diluted share, compared with net income of \$86.9 million, or \$1.61 per diluted share, in the second quarter of 2019.

On an adjusted basis, EBITDA totaled \$247.0 million in the second quarter this year compared with \$84.1 million in the second quarter of 2019. Adjusted net income in the second quarter of 2020 totaled \$123.2 million, or \$4.71 per diluted share, compared with \$4.5 million, or \$0.17 per diluted share, in the second quarter of 2019.

"Revenue and earnings in the second quarter continued to exceed our expectations," said Chief Executive Officer John W. Dietrich. "These positive results were primarily driven by the team capitalizing on strong demand and higher yields in our commercial charter and South America businesses. We also continued to provide the U.S. military with essential services and our ACMI customers flew well above their minimum guarantees.

"We continued to execute on very favorable business opportunities in a challenging operating environment, with the safety of our employees as our top priority. We leveraged the scale of our world-class fleet, the scope of our global operations and the flexibility of our business model to capitalize on market dynamics.

"To serve this increased demand, we reactivated three of our 747-400 converted freighters and operationalized a 777 freighter from our Dry Leasing business. This enabled us to serve the strong and profitable shorter-term demand, while also entering into numerous new long-term charter

programs at attractive yields. We expanded our long-term charter business to include new agreements with manufacturers such as HP Inc., and large freight forwarders like DHL Global Forwarding, APEX Logistics, DB Schenker, Flexport and Geodis, all that wanted to secure committed capacity from us."

Mr. Dietrich added: "We continued to deliver safe and high-quality service for our customers, despite the many challenges presented by this pandemic, including a variety of travel restrictions, testing protocols, quarantine mandates and other operational challenges. This is a true testament to the commitment and dedication of all our Atlas team members, particularly our crew and ground staff out in the field.

"We are taking every precaution to safeguard all our employees and ensure that we continue to transport the goods the world needs during these important times. We also appreciate our customers' and vendors' commitment to safety, and their partnership and unity as we protect our employees and our operations."

He said: "Atlas is continuing to play an essential role in the global supply chain, and the goods we carry help save lives, fuel economic activity and support jobs. We are playing a key role in our customers' operating networks, and are helping businesses and communities manage through COVID-19.

"With our broad portfolio of aircraft, including the world's largest fleet of 747 freighters, along with large fleets of 777s, 767s and 737s, we provide our customers with fleet choices and operating capabilities that are unmatched in our industry.

"We have a talented team, a strong balance sheet, and we continue to demonstrate our ability to adjust to market conditions, capitalize on strategic growth opportunities, and navigate through these evolving and uncertain times.

"Reflecting our first-half results and our current market expectations, and subject to any material COVID-19 developments, we anticipate full-year 2020 revenue of just over \$3 billion and adjusted EBITDA of approximately \$750 million.*

"Our outlook also expects approximately 50% of our full-year 2020 adjusted net income to occur in the second half of the year. That would result in 2020 adjusted net income being more than double 2019."

Second-Quarter Results

Volumes in the second quarter of 2020 increased to 84,966 block hours compared with 80,282 in the second quarter of 2019, with revenue rising to \$825.3 million compared with \$663.9 million in the prior-year quarter.

ACMI segment revenue during the period reflected lower block hours, primarily driven by the redeployment of 747-400 aircraft to the Charter segment to support new long-term charter programs with customers seeking to secure committed cargo capacity. This was partially offset by an increase in 777, 737 and 747-400 CMI flying.

ACMI segment contribution decreased during the quarter primarily due to higher heavy maintenance, including additional engine overhauls and other maintenance performed to take

advantage of slot availability and opportunities for vendor pricing discounts. In addition, segment contribution reflected higher pilot costs related to a 10% increase in pay rates resulting from our recent interim agreement with our pilots and premium pay for pilots operating in certain areas outside of the U.S. significantly impacted by COVID-19; and the redeployment of 747-400 aircraft to the Charter segment to support new long-term charter programs with customers seeking to secure committed cargo capacity. Partially offsetting these items was an increase in 777, 737 and 747-400 CMI flying, and a reduction in aircraft rent and depreciation.

Charter segment revenue during the period primarily reflected increased levels of flying and an increase in the average rate per block hour. Block-hour volume growth was primarily driven by increased demand for freighter aircraft, reflecting a combination of increased demand for cargo, as well as the reduction of available cargo capacity in the market, the disruption of global supply chains due to the pandemic and our ability to increase utilization. As a result of this increase in demand and in support of new long-term charter programs with customers seeking to secure committed cargo capacity, we redeployed 747-400 aircraft from ACMI and began operating a 777 from our Dry Leasing business. The increase in the average rate per block hour primarily reflected higher commercial cargo yields (excluding fuel), partially offset by lower levels of 747 passenger flying for the U.S. military.

Charter segment contribution was driven by the increase in commercial cargo yields (excluding fuel), and demand for freighter aircraft, reflecting a combination of increased demand for cargo, as well as the reduction of available capacity in the market, the disruption of the global supply chain due to the pandemic and our ability to increase utilization. In addition, segment contribution benefited from a reduction in aircraft rent and depreciation, and the redeployment of 747-400 aircraft from ACMI and a 777 freighter from Dry Leasing. These improvements were partially offset by: higher heavy maintenance expense, including additional engine overhauls and other maintenance performed to take advantage of slot availability and opportunities for vendor pricing discounts; lower U.S. military passenger flying as the pandemic disrupted the movement of U.S. military personnel; and higher pilot costs related to a 10% increase in pay rates resulting from our recent interim agreement with our pilots and premium pay for pilots operating in certain areas outside of the U.S. significantly impacted by COVID-19.

In Dry Leasing, lower segment revenue and contribution in the second quarter of 2020 primarily related to changes in leases and the disposition of certain nonessential Dry Leased aircraft during the first quarter of 2020.

Lower unallocated income and expenses, net, during the quarter primarily reflected a \$24.3 million (after tax) refund of aircraft rent paid in previous years.

Reported earnings in the second quarter of 2020 also included an effective income tax rate of 29.5%, due mainly to nondeductible changes in the value of outstanding warrants. On an adjusted basis, our results reflected an effective income tax rate of 21.6%.

Cash and Short-Term Investments

At June 30, 2020, our cash and cash equivalents, restricted cash and short-term investments totaled \$739.2 million, compared with \$114.3 million at December 31, 2019.

Our improved cash balance primarily reflected strong cash provided by operating activities, and also included the funds we received through the Payroll Support Program available to air cargo carriers under the CARES Act. Those funds will be utilized to pay the salaries, wages and benefits of employees, and helps us to protect the jobs of our highly-skilled team during this period of global uncertainty.

Net cash provided by financing activities during the first six months of 2020 primarily related to proceeds from debt issuance and from our revolving credit facility, partially offset by payments on debt obligations.

Net cash used for investing activities during the first six months of 2020 primarily related to capital expenditures and payments for flight equipment and modifications, including spare engines and GEnx engine performance upgrade kits, partially offset by proceeds from the disposal of aircraft.

To mitigate the impact of any continuation or worsening of the pandemic, we have implemented a number of cost-reduction initiatives, including a significant reduction in nonessential employee travel, the use of contractors and ground staff hiring. We have also taken actions to increase liquidity and strengthen our financial position, such as the sale of certain nonessential assets and our participation in the Payroll Support Program under the CARES Act.

Half-Year Results

Reported results for the six months ended June 30, 2020 reflected net income of \$102.3 million, or \$3.92 per diluted share, which included a \$29.7 million unrealized loss on financial instruments. Results for the first half compared with net income of \$57.2 million, or \$2.21 per diluted share, which included an unrealized loss on financial instruments of \$4.3 million, for the six months ended June 30, 2019.

On an adjusted basis, EBITDA totaled \$368.2 million in the first half of 2020 compared with \$204.5 million in the first half of 2019. First-half 2020 adjusted net income totaled \$153.1 million, or \$5.87 per diluted share, compared with \$31.8 million, or \$1.16 per diluted share, in the first half of 2019.

2020 Outlook*

Reflecting our first-half results and our current market expectations for the balance of the year, and subject to any material COVID-19 developments, we expect to fly more than 330,000 block hours in 2020, with about 70% of the hours in ACMI and the remainder in Charter.

We also anticipate revenue of just over \$3 billion and adjusted EBITDA of approximately \$750 million. Our outlook also expects approximately 50% of our full-year 2020 adjusted net income to occur in the second half of the year. That would result in 2020 adjusted net income being more than double 2019.

Historically, we have generated the vast majority of our earnings in the second half of the year. This year, however, due to the strength of the first half, we anticipate our full-year 2020 adjusted net income to be more evenly split between the first and second half. Our second-quarter results this year benefited from commercial charter yields that were significantly above typical levels and from a \$24.3 million (after tax) refund of excess aircraft rent paid in previous years.

Aircraft maintenance expense in 2020 is expected to total about \$480 million, with depreciation and amortization totaling around \$255 million. Core capital expenditures, which exclude aircraft and engine purchases, are projected to total approximately \$80 to \$90 million, mainly for parts and components for our fleet.

We estimate our full-year 2020 adjusted effective income tax rate will be approximately 23%.

For the third quarter of 2020, we expect commercial charter yields to moderate from the second quarter, but still remain elevated compared with typical yields for this time of year. We anticipate flying more than 85,000 block hours (about 70% in ACMI), with revenue of nearly \$800 million and adjusted EBITDA of about \$170 million. We also expect that our third-quarter adjusted net income will represent approximately 20% of our full-year 2020 adjusted net income, or to be more than six times higher than third-quarter 2019 adjusted net income of \$9.5 million.

We provide guidance on an adjusted basis because we are unable to predict, with reasonable certainty, the effects of outstanding warrants and other items that could be material to our reported results.*

Conference Call

Management will host a conference call to discuss Atlas Air Worldwide's second-quarter 2020 financial and operating results at 11:00 a.m. Eastern Time on Thursday, August 6, 2020.

Interested parties may listen to the call live at Atlas Air Worldwide's <u>Investor</u> site or at <u>https://edge.media-server.com/mmc/p/9fgsqxqz</u>.

For those unable to listen to the live call, a replay will be archived on the <u>Investor</u> site following the call. A replay will also be available through August 14 by dialing (855) 859-2056 (U.S. Toll Free) or (404) 537-3406 (from outside the U.S.) and using Access Code 1098299#.

About Non-GAAP Financial Measures

To supplement our financial statements presented in accordance with U.S. GAAP, we present certain non-GAAP financial measures to assist in the evaluation of our business performance. These non-GAAP measures include Adjusted EBITDA; Adjusted net income; Adjusted Diluted EPS; Adjusted effective tax rate; and Free Cash Flow, which exclude certain noncash income and expenses, and items impacting year-over-year comparisons of our results. These non-GAAP measures may not be comparable to similarly titled measures used by other companies and should not be considered in isolation or as a substitute for Net income (loss); Diluted EPS; Effective tax rate; and Net Cash Provided by Operating Activities, which are the most directly comparable measures of performance prepared in accordance with U.S. GAAP. Effective during the three months ended September 30, 2019, we changed our method of calculating Adjusted EBITDA to include Other Non-operating expenses (income) to enhance the usefulness for investors and analysts, and the comparability of the calculation to that of other companies. Prior period amounts have been adjusted for comparability.

Our management uses these non-GAAP financial measures in assessing the performance of the company's ongoing operations and in planning and forecasting future periods. We believe that these adjusted measures, when considered together with the corresponding U.S. GAAP financial measures and the reconciliations to those measures, provide meaningful supplemental information

to assist investors and analysts in understanding our financial results and assessing our prospects for future performance. For example:

- Adjusted EBITDA; Adjusted net income; and Adjusted Diluted EPS provide a more comparable basis to analyze operating results and earnings and are measures commonly used by shareholders to measure our performance. In addition, management's incentive compensation is determined, in part, by using Adjusted EBITDA and Adjusted net income.
- Adjusted effective tax rate provides improved insight into the tax effects of our ongoing business operations.
- Free Cash Flow helps investors assess our ability, over the long term, to create value for our shareholders as it represents cash available to execute our capital allocation strategy.

*We provide guidance on an adjusted basis and are unable to provide forward-looking guidance on a U.S. GAAP basis or a reconciliation to the most directly comparable U.S. GAAP measures because we are unable to predict with reasonable certainty the ultimate outcome of certain significant items. The principal item is the impact on our results of our outstanding warrant liability, which are highly dependent on the change in our stock price during the period reported. These items are uncertain, depend on various factors, and could have a material impact on our U.S. GAAP results.

About Atlas Air Worldwide:

Atlas Air Worldwide is a leading global provider of outsourced aircraft and aviation operating services. It is the parent company of Atlas Air, Inc., Southern Air Holdings, Inc. and Titan Aviation Holdings, Inc., and is the majority shareholder of Polar Air Cargo Worldwide, Inc. Our companies operate the world's largest fleet of 747 freighter aircraft and provide customers the broadest array of Boeing 747, 777, 767 and 737 aircraft for domestic, regional and international cargo and passenger operations.

Atlas Air Worldwide's press releases, SEC filings and other information may be accessed through the company's home page, <u>www.atlasairworldwide.com</u>.

This release contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 that reflect Atlas Air Worldwide's current views with respect to certain current and future events and financial performance. Those statements are based on management's beliefs, plans, expectations and assumptions, and on information currently available to management. Generally, the words "will," "may," "should," "expect," "anticipate," "intend," "plan," "continue," "believe," "seek," "project," "estimate," and similar expressions used in this release that do not relate to historical facts are intended to identify forward-looking statements.

Such forward-looking statements speak only as of the date of this release. They are and will be, as the case may be, subject to many risks, uncertainties and factors relating to the operations and business environments of Atlas Air Worldwide and its subsidiaries (collectively, the "companies") that may cause the actual results of the companies to be materially different from any future results, express or implied, in such forward-looking statements.

Factors that could cause actual results to differ materially from these forward-looking statements include, but are not limited to, the following: our ability to effectively operate the network service contemplated by our agreements with Amazon; our ability to coordinate with Amazon to accept newly converted aircraft; the possibility that Amazon may terminate its agreements with the companies; the ability of the companies to operate pursuant to the terms of their financing facilities; the ability of the companies to obtain and maintain normal terms with vendors and service providers; the companies' ability to maintain contracts that are critical to their operations; the ability of the companies to fund and execute their business plan; the ability of the companies to attract, motivate and/or retain key executives, pilots and associates; the ability of the companies to attract and retain customers; the continued availability of our

wide-body aircraft; demand for cargo services in the markets in which the companies operate; changes in U.S. and foreign government trade policies; economic conditions; the impact of geographical events or health epidemics such as the COVID-19 pandemic; our compliance with the requirements and restrictions under the Payroll Support Program; the effects of any hostilities or act of war (in the Middle East or elsewhere) or any terrorist attack; significant data breach or disruption of our information technology systems; labor costs and relations, work stoppages and service slowdowns; the outcome of pending negotiations with our pilots' union; financing costs; the cost and availability of war risk insurance; aviation fuel costs; security-related costs; competitive pressures on pricing (especially from lower-cost competitors); volatility in the international currency markets; weather conditions; government legislation and regulation; consumer perceptions of the companies' products and services; anticipated and future litigation; and other risks and uncertainties set forth from time to time in Atlas Air Worldwide's reports to the United States Securities and Exchange Commission.

For additional information, we refer you to the risk factors set forth under the heading "Risk Factors" in the most recent Annual Report on Form 10-K and subsequent reports on Form 10-Q filed by Atlas Air Worldwide with the Securities and Exchange Commission. Other factors and assumptions not identified above may also affect the forward-looking statements, and these other factors and assumptions may also cause actual results to differ materially from those discussed.

Except as stated in this release, Atlas Air Worldwide is not providing guidance or estimates regarding its anticipated business and financial performance for 2020 or thereafter.

Atlas Air Worldwide assumes no obligation to update such statements contained in this release to reflect actual results, changes in assumptions or changes in other factors affecting such estimates other than as required by law and expressly disclaims any obligation to revise or update publically any forward-looking statement to reflect future events or circumstances.

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Atlas Air Worldwide Holdings, Inc. Consolidated Statements of Operations

(in thousands, except per share data) (Unaudited)

	For the Three Months Ended			For the Six Months Ended				
	Jun	ne 30, 2020	Jur	ne 30, 2019	Ju	ne 30, 2020	Ju	ne 30, 2019
Operating Revenue	\$	825,253	\$	663,918	\$	1,468,755	\$	1,343,601
Operating Expenses								
Salaries, wages and benefits		192,591		141,450		340,335		286,924
Maintenance, materials and repairs		168,300		113,471		262,452		217,091
Aircraft fuel		83,242		122,158		191,560		228,479
Depreciation and amortization		65,826		63,689		123,410		128,170
Travel		34,627		46,374		77,018		91,403
Navigation fees, landing fees and other rent		35,638		37,982		67,039		78,198
Passenger and ground handling services		30,130		30,525		62,089		62,685
Aircraft rent		24,316		40,335		48,283		82,223
Loss (gain) on disposal of aircraft		2		-		(6,715)		-
Special charge		15,934		3,269		15,934		3,269
Transaction-related expenses		1,275		734		1,796		3,261
Other		52,710		54,961		103,822		106,054
Total Operating Expenses		704,591		654,948		1,287,023		1,287,757
Operating Income		120,662		8,970		181,732		55,844
Non-operating Expenses (Income)								
Interest income		(224))	(1,278))	(704)		(3,322)
Interest expense		28,950		30,045		58,225		60,398
Capitalized interest		(132))	(627))	(325)		(1,090)
Loss on early extinguishment of debt		74		-		74		245
Unrealized loss (gain) on financial instruments		30,671		(42,300))	29,747		4,275
Other (income) expense, net		(50,598))	945		(49,392)		(2,030)
Total Non-operating Expenses (Income)		8,741		(13,215)		37,625		58,476
Income (loss) before income taxes		111,921		22,185		144,107		(2,632)
Income tax expense (benefit)		33,009		(64,683)		41,842		(59,790)
Net Income	\$	78,912	\$	86,868	\$	102,265	\$	57,158
Earnings per share:								
Basic	\$	3.02	\$	3.36	\$	3.93	\$	2.22
Diluted	\$	3.01	\$	1.61	\$	3.92	\$	2.21
Weighted average shares:								
Basic		26,129		25,851		26,048		25,794
Diluted		26,122		26,953		26,074		25,921
Dirucu		20,102		20,933		20,074		23,721

Atlas Air Worldwide Holdings, Inc. Consolidated Balance Sheets

(in thousands, except share data) (Unaudited)

	June 30, 2020		Decer	nber 31, 2019
Assets				
Current Assets	<i>•</i>	50 < 100	<i></i>	102.020
Cash and cash equivalents	\$	726,402	\$	103,029
Restricted cash		12,776		10,401
Short-term investments		-		879
Accounts receivable, net of allowance of \$886 and \$1,822, respectively		239,051		290,119
Prepaid expenses, assets held for sale and other current assets		177,978		228,103
Total current assets		1,156,207		632,531
Property and Equipment				
Flight equipment		4,962,987		4,880,424
Ground equipment		86,341		83,584
Less: accumulated depreciation		(1,068,347)		(977,883)
Flight equipment modifications in progress		26,960		67,101
Property and equipment, net		4,007,941		4,053,226
Other Assets				
Operating lease right-of-use assets		200,194		231,133
Deferred costs and other assets		378,567		391,895
Intangible assets, net and goodwill		73,841		76,856
Total Assets	\$	5,816,750	\$	5,385,641
Liabilities and Equity				
Current Liabilities				
Accounts payable	\$	73,812	\$	79,683
Accrued liabilities		653,253		481,725
Current portion of long-term debt and finance leases		275,017		395,781
Current portion of long-term operating leases		143,225		141,973
Total current liabilities		1,145,307		1,099,162
Other Liabilities				
Long-term debt and finance leases		2,238,664		1,984,902
Long-term operating leases		322,450		392,832
Deferred taxes		111,802		74,040
Financial instruments and other liabilities		68,160		42,526
Total other liabilities	-	2,741,076		2,494,300
Commitments and contingencies				
Equity				
Stockholders' Equity				
Preferred stock, \$1 par value; 10,000,000 shares authorized; no shares issued		-		-
Common stock, \$0.01 par value; 100,000,000 shares authorized;				
31,493,328 and 31,048,842 shares issued, 26,135,945 and 25,870,876				
shares outstanding (net of treasury stock), as of June 30, 2020				
and December 31, 2019, respectively		315		310
Additional paid-in-capital		801,002		761,715
Treasury stock, at cost; 5,357,383 and 5,177,966 shares, respectively		(217,711)		(213,871)
Accumulated other comprehensive loss		(2,347)		(2,818)
Retained earnings		1,349,108		1,246,843
Total stockholders' equity		1,930,367		1,792,179
Total Liabilities and Equity	\$	5,816,750	\$	5,385,641
i otal Enabilities alla Equity	\$	5,610,750	φ	5,565,041

¹ Balance sheet debt at June 30, 2020 totaled \$2,513.7 million, including the impact of \$59.7 million of unamortized discount and debt issuance costs of \$33.0 million, compared with \$2,380.7 million, including the impact of \$68.6 million of unamortized discount and debt issuance costs of \$35.1 million at December 31, 2019.

² The face value of our debt at June 30, 2020 totaled \$2,606.4 million, compared with \$2,484.4 million on December 31, 2019.

Atlas Air Worldwide Holdings, Inc. Consolidated Statements of Cash Flows

(in thousands) (Unaudited)

(Unavaitea)		East the Circ M	andha I	Z-a d a d
	Jur	<u>For the Six M</u> ie 30, 2020		ne 30, 2019
Operating Activities:				
Net Income	\$	102,265	\$	57,158
Adjustments to reconcile Net Income to net cash provided by operating activities:				
Depreciation and amortization		157,509		157,820
Amortization (accretion) of debt securities discount		(2)		208
Provision for (reversal of) expected credit losses		(6)		4
Loss on early extinguishment of debt		74		245
Special charge, net of cash payments		15,934		3,269
Unrealized loss (gain) on financial instruments		29,747		4,275
Loss (gain) on disposal of aircraft		(6,715)		-
Deferred taxes		39,518		(60,122)
Stock-based compensation		10,506		10,025
Changes in:				
Accounts receivable		51,781		26
Prepaid expenses, current assets and other assets		(19,115)		(23,835)
Accounts payable, accrued liabilities and other liabilities		178,894		(40,076)
Net cash provided by operating activities		560,390		108,997
Investing Activities:				
Capital expenditures		(25,095)		(76,754)
Payments for flight equipment and modifications		(59,919)		(99,161)
Proceeds from insurance		-		38,133
Proceeds from investments		881		9,313
Proceeds from disposal of aircraft		44,110		-
Net cash used for investing activities	-	(40,023)		(128,469)
Financing Activities:				
Proceeds from debt issuance		321,518		19,723
Payment of debt issuance costs		(3,910)		(955)
Payments of debt and finance lease obligations		(274,960)		(160,091)
Proceeds from revolving credit facility		75,000		50,000
Customer maintenance reserves and deposits received		6,010		8,039
Customer maintenance reserves paid		(14,437)		-
Treasury shares withheld for payment of taxes		(3,840)		(9,227)
Net cash provided by (used for) financing activities	-	105,381		(92,511)
Net increase (decrease) in cash, cash equivalents and restricted cash		625,748		(111,983)
Cash, cash equivalents and restricted cash at the beginning of period		113,430		232,741
Cash, cash equivalents and restricted cash at the end of period	\$	739,178	\$	120,758
Noncash Investing and Financing Activities:				
Acquisition of flight equipment included in Accounts payable and accrued	¢	12 (12	¢	51 007
liabilities	\$	13,613	\$	51,996
Acquisition of property and equipment acquired under operating leases	\$	1,918	\$	_
Customer maintenance reserves settled with sale of aircraft	\$	6,497	\$	-

Atlas Air Worldwide Holdings, Inc. Direct Contribution

(in thousands) (Unaudited)

	Fo	r the Three	Three Months Ended		For the Six Months End			s Ended
	Jun	e 30, 2020	Jun	e 30, 2019	Ju	ne 30, 2020	Ju	ne 30, 2019
Operating Revenue:								
ACMI	\$	291,951	\$	307,278	\$	570,695	\$	613,845
Charter		497,547		315,679		825,176		620,793
Dry Leasing		40,906		43,535		82,832		113,481
Customer incentive asset amortization		(9,534)		(6,936)		(18,556)		(13,222)
Other		4,383		4,362		8,608		8,704
Total Operating Revenue	\$	825,253	\$	663,918	\$	1,468,755	\$	1,343,601
Direct Contribution:								
ACMI	\$	14,495	\$	40,640	\$	66,802	\$	80,647
Charter		185,969		14,084		236,750		43,217
Dry Leasing		9,721		11,091		20,420		46,618
Total Direct Contribution for Reportable								
Segments		210,185		65,815		323,972		170,482
Unallocated expenses and (income), net		(50,308)		(81,927)		(139,029)		(162,064)
Loss on early extinguishment of debt		(74)		-		(74)		(245)
Unrealized gain (loss) on financial instruments		(30,671)		42,300		(29,747)		(4,275)
Special charge		(15,934)		(3,269)		(15,934)		(3,269)
Transaction-related expenses		(1,275)		(734)		(1,796)		(3,261)
Gain (loss) on disposal of aircraft		(2)		-		6,715		-
Income (loss) before income taxes		111,921		22,185		144,107		(2,632)
Add back (subtract):								
Interest income		(224)		(1,278)		(704)		(3,322)
Interest expense		28,950		30,045		58,225		60,398
Capitalized interest		(132)		(627)		(325)		(1,090)
Loss on early extinguishment of debt		74		-		74		245
Unrealized (gain) loss on financial instruments		30,671		(42,300)		29,747		4,275
Other (income) expense, net		(50,598)		945		(49,392)		(2,030)
Operating Income	\$	120,662	\$	8,970	\$	181,732	\$	55,844

Atlas Air Worldwide uses an economic performance metric, Direct Contribution, to show the profitability of each of its segments after allocation of direct operating and ownership costs. Atlas Air Worldwide currently has the following reportable segments: ACMI, Charter, and Dry Leasing. Each segment has different commercial and economic characteristics, which are separately reviewed by our chief operating decision maker.

Direct Contribution consists of income (loss) before taxes, excluding loss on early extinguishment of debt, unrealized gain (loss) on financial instruments, special charge, transaction-related expenses, loss (gain) on disposal of aircraft, nonrecurring items, and unallocated expenses and (income), net.

Direct operating and ownership costs include crew costs, maintenance, fuel, ground operations, sales costs, aircraft rent, interest expense on the portion of debt used for financing aircraft, interest income on debt securities, and aircraft depreciation.

Unallocated expenses and (income), net include corporate overhead, nonaircraft depreciation, noncash expenses and income, interest expense on the portion of debt used for general corporate purposes, interest income on nondebt securities, capitalized interest, foreign exchange gains and losses, other revenue and other nonoperating costs.

(in thousands, except per share data) (Unaudited)

	For the Three Months Ended						
	Jun	e 30, 2020	Jun	e 30, 2019	Percent Change		
Net Income	\$	78,912	\$	86,868	(9.2)%		
Impact from:							
CARES Act grant income ¹		(20,167)		-			
Customer incentive asset amortization		9,534		6,936			
Special charge		15,934		3,269			
Costs associated with transactions ²		1,275		734			
Leadership transition costs		3,156		541			
Noncash expenses and income, net ³		4,458		4,579			
Unrealized loss (gain) on financial instruments		30,671		(42,300)			
Other, net ⁴		279		1,815			
Income tax effect of reconciling items		(863)		(3,652)			
Special tax item ⁶		-		(54,272)			
Adjusted Net Income	\$	123,189	\$	4,518	NM		
Adjusted weighted average diluted shares outstanding		26,182		26,953			
Adjusted Diluted EPS	\$	4.71	\$	0.17	NM		

	For the Six Months Ended						
	Jur	ne 30, 2020	June	30, 2019	Percent Change		
Net Income	\$	102,265	\$	57,158	78.9%		
Impact from:							
CARES Act grant income ¹		(20,167)		-			
Customer incentive asset amortization		18,556		13,222			
Special charge		15,934		3,269			
Costs associated with transactions ²		1,796		3,261			
Leadership transition costs		3,757		541			
Noncash expenses and income, net ³		8,844		9,047			
Unrealized loss on financial instruments		29,747		4,275			
Other, net ⁴		(6,103)		(979)			
Income tax effect of reconciling items		(1,559)		(3,681)			
Special tax item ⁶		-		(54,272)			
Adjusted Net Income	\$	153,070	\$	31,841	NM		
Adjusted weighted average diluted shares outstanding		26,074		27,437			
Adjusted Diluted EPS	\$	5.87	\$	1.16	NM		

(in thousands, except per share data) (Unaudited)

	(Unauaitea)				
		For th	e Th	ree Months End	led
					Percent
	Jun	e 30, 2020	Jur	ie 30, 2019	Change
Income before taxes	\$	111,921	\$	22,185	NM
Impact from:					
CARES Act grant income ¹		(20,167)		-	
Customer incentive asset amortization		9,534		6,936	
Special charge		15,934		3,269	
Costs associated with transactions ²		1,275		734	
Leadership transition costs		3,156		541	
Noncash expenses and income, net ³		4,458		4,579	
Unrealized loss (gain) on financial instruments		30,671		(42,300)	
Other, net ⁴		279		1,815	
Adjusted income (loss) before income taxes	\$	157,061	\$	(2,241)	NM
Interest expense, net ⁵		24,136		24,034	
Other (income) expense, net		(50,598)		945	
Adjusted operating income	<u>\$</u>	130,599	\$	22,738	NM
Income tax expense (benefit)	\$	33,009	\$	(64,683)	
Income tax effect of reconciling items		(863)		(3,652)	
Special tax item ⁶		-		(54,272)	
Adjusted income tax expense (benefit)		33,872		(6,759)	
Adjusted income (loss) before income taxes	\$	157,061	\$	(2,241)	
Effective tax expense (benefit) rate		29.5%		(291.6)%	
Adjusted effective tax expense (benefit) rate		21.6%		(301.6)%	

		For	the Si	ed	
	Jur	ne 30, 2020	Jun	ie 30, 2019	Percent Change
Income (loss) before taxes	\$	144,107	\$	(2,632)	NM
Impact from:					
CARES Act grant income ¹		(20,167)		-	
Customer incentive asset amortization		18,556		13,222	
Special charge		15,934		3,269	
Costs associated with transactions ²		1,796		3,261	
Leadership transition costs		3,757		541	
Noncash expenses and income, net ³		8,844		9,047	
Unrealized loss on financial instruments		29,747		4,275	
Other, net ⁴		(6,103)		(979)	
Adjusted income before income taxes	\$	196,471	\$	30,004	NM
Interest expense, net ⁵		48,352		47,885	
Other (income) expense, net		(49,392)		(2,030)	
Adjusted operating income	\$	195,431	\$	75,859	157.6%
Income tax expense (benefit)	\$	41,842	\$	(59,790)	
Income tax effect of reconciling items		(1,559)		(3,681)	
Special tax item ⁶		-		(54,272)	
Adjusted income tax expense (benefit)		43,401		(1,837)	
Adjusted income before income taxes	\$	196,471	\$	30,004	
Effective tax expense (benefit) rate		29.0%		(2,271.7)%	
Adjusted effective tax expense (benefit) rate		22.1%		(6.1)%	

(in thousands, except per share data) (Unaudited)

	For the Three Months Ended						
	June 30, 2020		June 30, 2019		Percent Change		
Net Income	\$	78,912	\$	86,868	(9.2)%		
Interest expense, net		28,594		28,140			
Depreciation and amortization		65,826		63,689			
Income tax expense (benefit)		33,009		(64,683)			
EBITDA		206,341		114,014			
CARES Act grant income ¹		(20,167)		-			
Customer incentive asset amortization		9,534		6,936			
Special charge		15,934		3,269			
Costs associated with transactions ²		1,275		734			
Leadership transition costs		3,156		541			
Unrealized loss (gain) on financial instruments		30,671		(42,300)			
Other, net ⁴		279		954			
Adjusted EBITDA	\$	247,023	\$	84,148	193.6%		

	For the Six Months Ended					
	Jun	e 30, 2020	Jun	e 30, 2019	Percent Change	
Net Income	\$	102,265	\$	57,158	78.9%	
Interest expense, net		57,196		55,986		
Depreciation and amortization		123,410		128,170		
Income tax expense (benefit)		41,842		(59,790)		
EBITDA		324,713		181,524		
CARES Act grant income ¹		(20,167)		-		
Customer incentive asset amortization		18,556		13,222		
Special charge		15,934		3,269		
Costs associated with transactions ²		1,796		3,261		
Leadership transition costs		3,757		541		
Unrealized loss on financial instruments		29,747		4,275		
Other, net ⁴		(6,103)		(1,580)		
Adjusted EBITDA	\$	368,233	\$	204,512	80.1%	

¹ CARES Act grant income in 2020 is related to income associated with the Payroll Support Program.

² Costs associated with transactions in 2020 primarily related to costs associated with the Payroll Support Program and our acquisition of Southern Air. Costs associated with transactions in 2019 primarily related to a customer transaction with warrants and other costs associated with our acquisition of Southern Air.

³ Noncash expenses and income, net in 2020 and 2019 is primarily related to amortization of debt discount on the convertible notes.

⁴ Other, net in 2020 is primarily related to a \$6.7 million net gain on the sale of aircraft, costs associated with the refinancing of debt and accrual for legal matters and professional fees. Other, net in 2019 is primarily related to a net insurance recovery, loss on early extinguishment of debt, unique training aircraft costs required for a customer contract and accrual for legal matters and professional fees.

⁵ Interest expense, net excludes noncash expenses primarily related to the amortization of debt discount on convertible notes.

⁶ Special tax item in 2019 represented income tax benefits from the completion of the 2015 IRS examination that are not related to ongoing operations.

(in thousands, except per share data) (Unaudited)

	For the Three Months Ended							
	Jun	ie 30, 2020	Jun	ie 30, 2019				
Net Cash Provided by Operating Activities	\$	488,543	\$	55,228				
Less:								
Capital expenditures		16,804		46,170				
Capitalized interest		132		627				
Free Cash Flow ¹	\$	471,607	\$	8,431				

	For the Six Months Ended							
	Jun	e 30, 2020	Ju	ne 30, 2019				
Net Cash Provided by Operating Activities	\$	560,390	\$	108,997				
Less:								
Capital expenditures		25,095		76,754				
Capitalized interest		325		1,090				
Free Cash Flow ¹	\$	534,970	\$	31,153				

¹ Free Cash Flow = Net Cash from Operations minus Base Capital Expenditures and Capitalized Interest.

Base Capital Expenditures excludes purchases of aircraft.

Atlas Air Worldwide Holdings, Inc. Operating Statistics and Traffic Results

(Unaudited)

	For the Three Months Ended			Increase/		For the Six Months Ended			Increase/			
	J	une 30, 2020		June 30, 2019	(D	ecrease)	J	une 30, 2020	J	lune 30, 2019	(D	ecrease)
Block Hours												
ACMI		59,531		61,942		(2,411)		113,910		121,722		(7,812)
Charter		23,984		17,661		6,323		42,250		34,321		7,929
Cargo		20,876		12,888		7,988		34,416		24,367		10,049
Passenger		3,108		4,773		(1,665)		7,834		9,954		(2,120)
Other		1,451		679		772		2,053		1,299		754
Total Block Hours		84,966	_	80,282		4,684		158,213		157,342		871
Revenue Per Block Hour												
ACMI	\$	4,904	\$	4,961	\$	(57)	\$	5,010	\$	5,043	\$	(33)
Charter	\$	20,745	\$	17,874	\$		\$	19,531	\$	18,088	\$	1,443
Cargo	\$	21,260	\$	17,473	\$	3,787	\$	19,781	\$	17,710	\$	2,071
Passenger	\$	17,285	\$	18,957	\$	(1,672)	\$	18,431	\$	19,012	\$	(581)
Average Utilization (block hours per day)												
ACMI ¹		8.7		8.7		-		8.2		8.7		(0.5)
Charter												(0.0)
Cargo		10.7		8.4		2.3		9.3		8.2		1.1
Passenger		3.5		5.9		(2.4)		4.4		6.2		(1.8)
All Operating Aircraft ^{1,2}		8.8		8.5		0.3		8.2		8.4		(0.2)
Fuel												
Charter												
Average fuel cost per gallon Fuel gallons consumed (000s)	\$	1.10 75,769	\$	2.37 51,596	\$	(1.27) 24,173	\$	1.47 130,047	\$	2.30 99,468	\$	(0.83) 30,579

¹ACMI and All Operating Aircraft averages in the second quarter and first six months of 2020 reflect the impact of increases in the number of CMI aircraft and amount of CMI flying compared with the same periods of 2019.

² Average of All Operating Aircraft excludes Dry Leasing aircraft, which do not contribute to block-hour volumes.

Atlas Air Worldwide Holdings, Inc. Operating Statistics and Traffic Results

(Unaudited)

	For the Thr End		Increase/	For the Siz End	Increase/	
	June 30, 2020	June 30, 2019	(Decrease)	June 30, 2020	June 30, 2019	(Decrease)
Segment Operating Fleet (average aircraft equivalents during the period)						
ACMI ¹						
747-8F Cargo	8.8	8.2	0.6	8.9	8.6	0.3
747-400 Cargo	13.1	18.4	(5.3)	13.0	18.0	(5.0)
747-400 Dreamlifter	1.8	3.6	(1.8)	2.7	3.6	(0.9)
777-200 Cargo	8.1	6.4	1.7	8.1	6.2	1.9
767-300 Cargo	23.7	25.0	(1.3)	23.8	25.3	(1.5)
767-200 Cargo	9.0	9.0	-	9.0	9.0	-
737-800 Cargo	5.0	1.8	3.2	5.0	0.9	4.1
737-400 Cargo	4.6	5.0	(0.4)	4.8	5.0	(0.2)
767-200 Passenger	1.0	1.0	-	1.0	1.0	-
Total	75.1	78.4	(3.3)	76.3	77.6	(1.3)
Charter						
747-8F Cargo	1.1	1.6	(0.5)	1.1	1.3	(0.2)
747-400 Cargo	19.4	15.2	4.2	18.8	15.1	3.7
777-200 Cargo	0.6	-	0.6	0.3	-	0.3
767-300 Cargo	0.3	-	0.3	0.2	-	0.2
747-400 Passenger	5.0	4.0	1.0	5.0	4.0	1.0
767-300 Passenger	4.8	4.9	(0.1)	4.8	4.9	(0.1)
Total	31.2	25.7	5.5	30.2	25.3	4.9
Dry Leasing						
777-200 Cargo	7.0	7.0	-	7.0	7.5	(0.5)
767-300 Cargo	21.0	21.0	-	21.0	21.3	(0.3)
757-200 Cargo	-	1.0	(1.0)	0.2	1.0	(0.8)
737-300 Cargo	1.0	1.0	-	1.0	1.0	-
737-800 Passenger		1.0	(1.0)	0.3	1.0	(0.7)
Total	29.0	31.0	(2.0)	29.5	31.8	(2.3)
Less: Aircraft Dry Leased to CMI						
customers	(21.0)	(23.0)	(2.0)	(21.0)	(23.3)	(2.3)
Total Operating Average Aircraft Equivalents	114.3	112.1	2.2	115.0	111.4	3.6
Out-of-Service ²	1.7	1.0	0.7	3.5	0.5	3.0

¹ ACMI average fleet excludes spare aircraft provided by CMI customers.

² Out-of-service includes aircraft that are either temporarily parked or held for sale.